

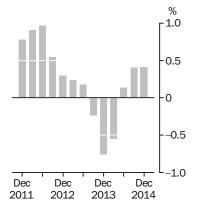
## **BUSINESS INDICATORS**

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 2 MAR 2015

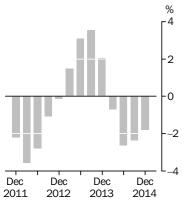
#### **Inventories (volume terms)**

Trend estimates



## **Company gross operating profits**

Trend estimates



#### INQUIRIES

Inquiries about these and related statistics, contact the National Information and Referral Service on 1300 135 070. The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to us.

## KEY FIGURES

	Sep Qtr 14 to Dec Qtr 14	Dec Qtr 13 to Dec Qtr 14	
	%	%	
Sales of goods and services (Chain volume			
measures)			
Manufacturing			
Trend	-0.3	-2.1	
Seasonally Adjusted	0.0	-2.5	
Wholesale trade			
Trend	0.3	1.1	
Seasonally Adjusted	0.3	0.7	
Inventories (Chain volume measures)			
Trend	0.4	0.4	
Seasonally Adjusted	-0.8	-0.5	
Company gross operating profits			
Trend	-1.8	-7.3	
Seasonally Adjusted	-0.2	-5.9	
Wages and salaries			
Seasonally Adjusted	0.3	1.8	
KEY BOLNES			

### KEY POINTS

#### CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.4% in the December quarter 2014. The seasonally adjusted estimate fell 0.8% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.3% this quarter. The seasonally adjusted estimate was relatively unchanged.
- The trend estimate for Wholesale trade sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.3%.

#### **CURRENT PRICE ESTIMATES**

- The seasonally adjusted estimate for company gross operating profits fell 0.2% in the December quarter 2014.
- The seasonally adjusted estimate for wages and salaries rose 0.3% in the December quarter 2014.

#### NOTES

#### FORTHCOMING ISSUES

 ISSUE (Quarter)
 RELEASE DATE

 March 2015
 1 June 2015

 June 2015
 31 August 2015

 September 2015
 30 November 2015

 December 2015
 29 February 2016

COMPARISON BETWEEN
COMPANY GROSS
OPERATING PROFITS AND
GROSS OPERATING
SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the December quarter 2014 is -\$602m which is \$148m higher than the September quarter 2014 IVA of -\$750m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

CGOP company gross operating profits

GOS gross operating surplus

PAYGW pay-as-you-go withholding

QBIS Quarterly Business Indicators Survey

SISCA Standard Institutional Sector Classification of Australia

TAU type of activity unit

David Kalisch

Australian Statistician

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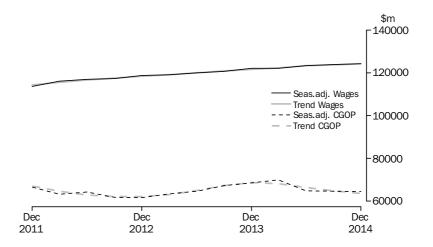
#### **ANALYSIS BY INDUSTRY**

FEATURED SERIES

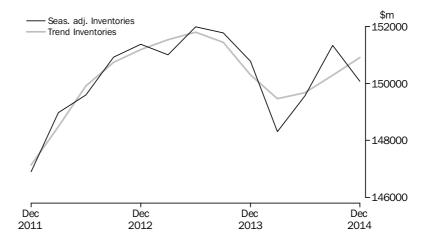
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 1.8% this quarter. The seasonally adjusted estimate fell 0.2%. In current price terms, the trend estimate for wages and salaries rose 0.4%. The seasonally adjusted estimate rose 0.3%.

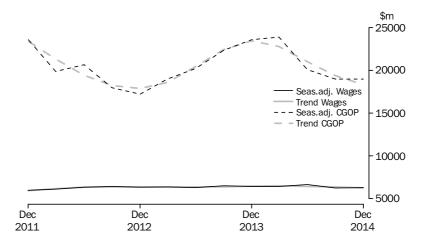


In volume terms, the trend estimate for total inventories rose 0.4% this quarter. The seasonally adjusted estimate fell 0.8%.

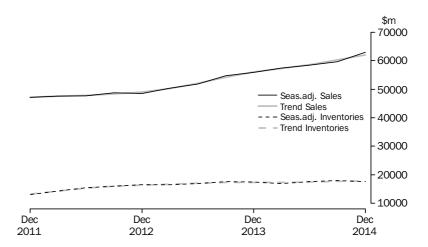


MINING

In current prices, the trend estimate for company gross operating profits fell 5.5% this quarter. The seasonally adjusted estimate rose 0.1%. In current price terms, the trend estimate for wages and salaries fell 1.6% this quarter. The seasonally adjusted estimate rose 0.9%.

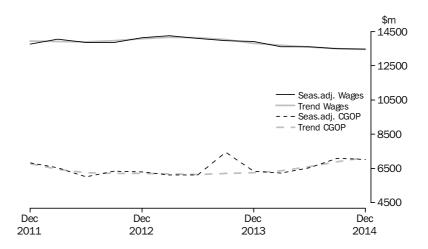


In volume terms, the trend estimate for sales of goods and services rose 2.9% this quarter. The seasonally adjusted estimate rose 5.6%. In volume terms, the trend estimate for inventories rose 1.0% this quarter. The seasonally adjusted estimate fell 2.7%.

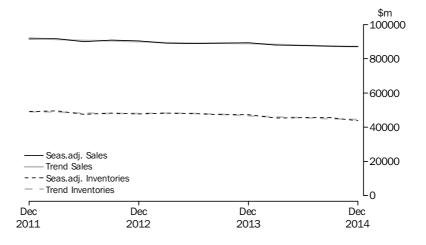


MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 3.5% this quarter. The seasonally adjusted estimate fell 1.1%. In current price terms, the trend estimate for wages and salaries fell 0.3% this quarter. The seasonally adjusted estimate fell 0.2%.

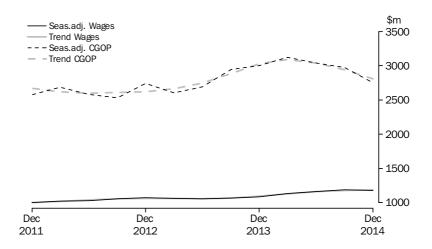


In volume terms, the trend estimate for sales of goods and services fell 0.3% this quarter. The seasonally adjusted estimate remained relatively unchanged. In volume terms, the trend estimate for inventories fell 1.2% this quarter. The seasonally adjusted estimate fell 3.5%.

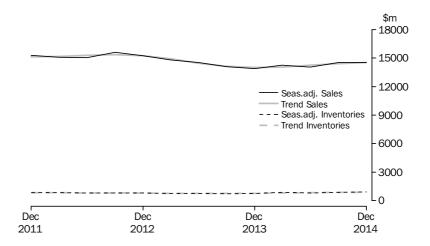


ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 4.5% this quarter. The seasonally adjusted estimate fell 7.3%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate fell 1.3%.

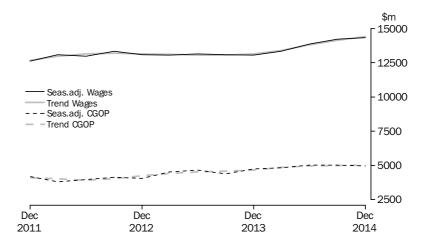


In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate remained relatively unchanged. In volume terms, the trend estimate for inventories rose 2.5% this quarter. The seasonally adjusted estimate rose 5.9%.

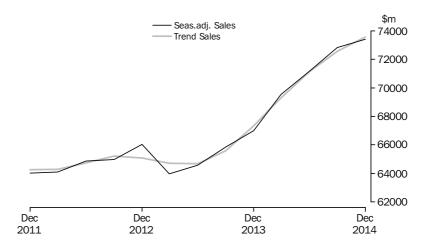


CONSTRUCTION

In current prices, the trend estimate for company gross operating profits remained relatively unchanged this quarter. The seasonally adjusted estimate fell 0.8%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 0.9%.

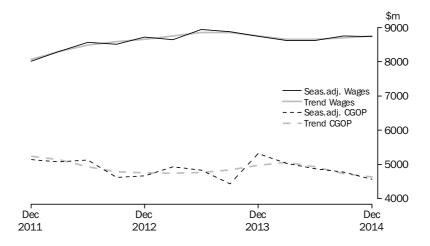


In volume terms, the trend estimate for sales of goods and services rose 1.4% this quarter. The seasonally adjusted estimate rose 0.8%.

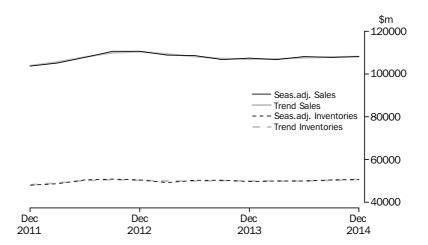


WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 2.0% this quarter. The seasonally adjusted estimate fell 4.3%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate fell 0.3%.

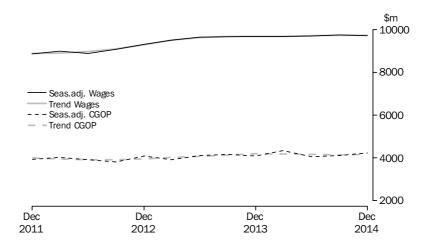


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.3%. In volume terms, the trend estimate for inventories rose 0.6% this quarter. The seasonally adjusted estimate rose 0.5%.

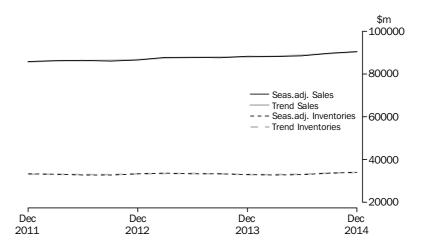


RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.2% this quarter. The seasonally adjusted estimate rose 2.8%. In current price terms, the trend estimate for wages and salaries rose 0.1% this quarter. The seasonally adjusted estimate fell 0.4%.

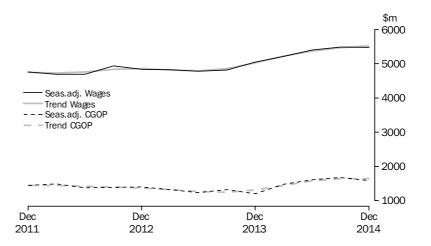


In volume terms, the trend estimate for sales of goods and services rose 0.9% this quarter. The seasonally adjusted estimate rose 0.6%. In volume terms, the trend estimate for inventories rose 1.3% this quarter. The seasonally adjusted estimate rose 0.8%.

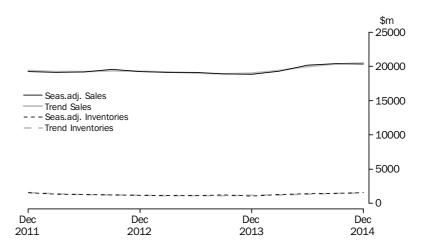


ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.1% this quarter. The seasonally adjusted estimate fell 5.1%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate fell 0.3%.

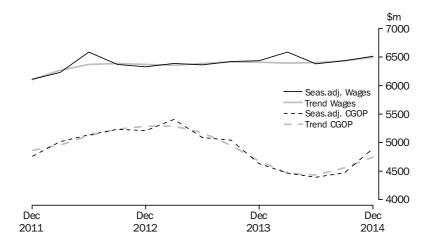


In volume terms, the trend estimate for sales of goods and services rose 0.9% this quarter. The seasonally adjusted estimate fell 0.3%. In volume terms, the trend estimate for inventories rose 5.0% this quarter. The seasonally adjusted estimate rose 7.6%.

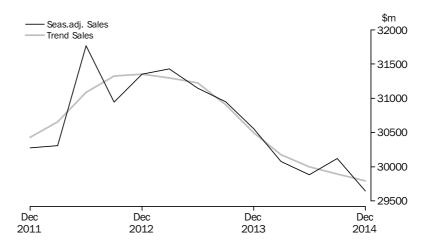


TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 4.0% this quarter. The seasonally adjusted estimate rose 9.5%. In current price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The seasonally adjusted estimate rose 1.2%.

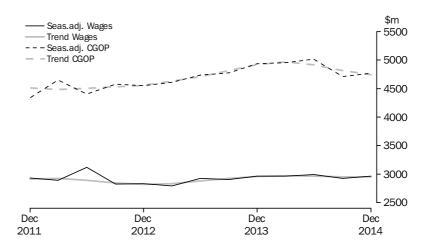


In volume terms, the trend estimate for sales of goods and services fell 0.3% quarter. The seasonally adjusted estimate fell 1.6%.

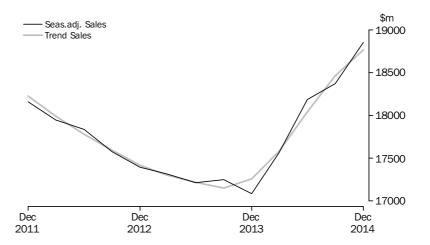


INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 1.5% this quarter. The seasonally adjusted estimate rose 1.3%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate rose 1.3%.

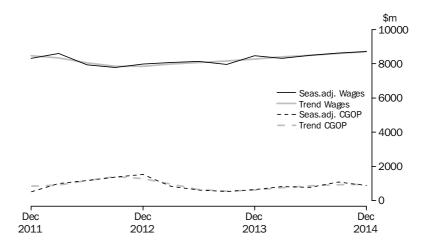


In volume terms, the trend estimate for sales of goods and services rose 1.6% this quarter. The seasonally adjusted estimate rose 2.6%.

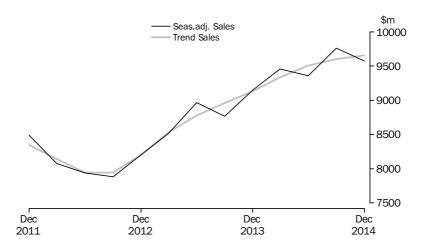


FINANCIAL AND
INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.6% this quarter. The seasonally adjusted estimate fell 17.6%. In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate rose 1.1%.

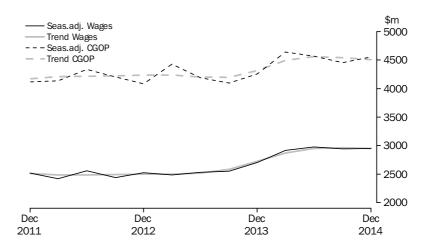


In volume terms, the trend estimate for sales of goods and services rose 0.6% this quarter. The seasonally adjusted estimate fell 1.9%.

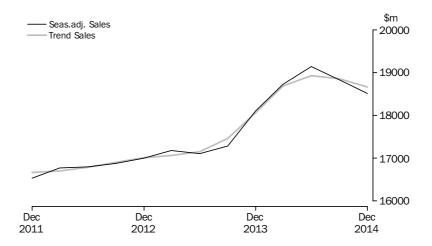


RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.8% this quarter. The seasonally adjusted estimate rose 2.1%. In current price terms, the trend estimate for wages and salaries fell 0.4% this quarter. The seasonally adjusted estimate rose 0.4%.

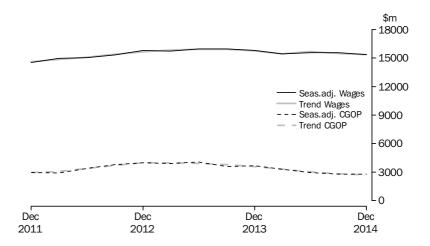


In volume terms, the trend estimate for sales of goods and services fell 1.0% this quarter. The seasonally adjusted estimate fell 1.7%.

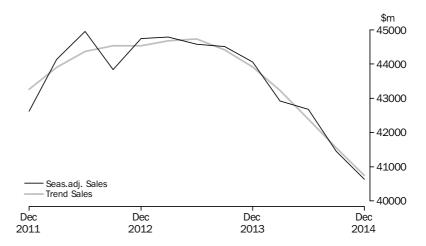


PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 3.9% this quarter. The seasonally adjusted estimate fell 0.3%. In current price terms, the trend estimate for wages and salaries fell 0.9% this quarter. The seasonally adjusted estimate fell 1.3%.

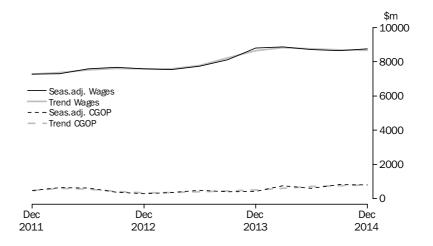


In volume terms, the trend estimate for sales of goods and services fell 1.9% this quarter. The seasonally adjusted estimate fell 2.0%.

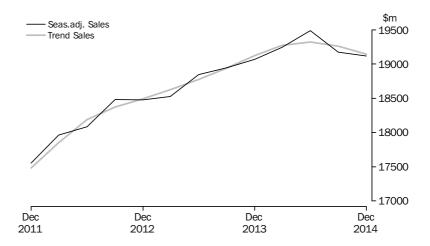


ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.5% this quarter. The seasonally adjusted estimate fell 0.9%. In current price terms, the trend estimate for wages and salaries fell 0.2% this quarter. The seasonally adjusted estimate rose 1.3%.



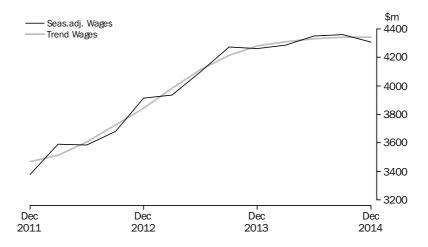
In volume terms, the trend estimate for sales of goods and services fell 0.6% this quarter. The seasonally adjusted estimate fell 0.3%.



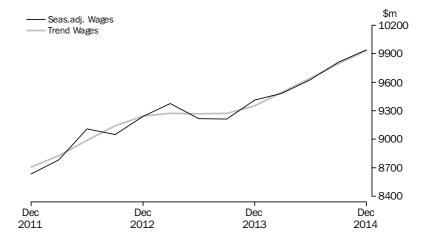
### ANALYSIS BY INDUSTRY continued

EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate fell 1.2%.

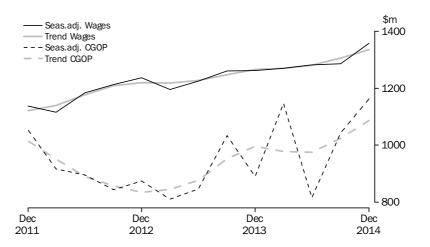


HEALTH CARE AND SOCIAL ASSISTANCE In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 1.3%.

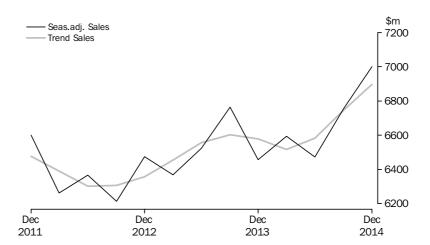


ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 6.2% this quarter. The seasonally adjusted estimate rose 11.5%. In current price terms, the trend estimate for wages and salaries rose 2.3%. The seasonally adjusted estimate rose 5.6%.

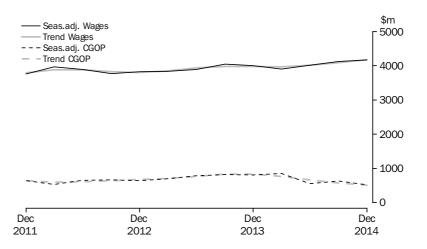


In volume terms, the trend estimate for sales of goods and services rose 2.2% this quarter. The seasonally adjusted estimate rose 3.6%.

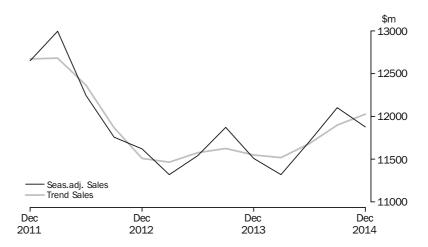


OTHER SERVICES

In current prices, the trend estimate for company gross operating profits fell 11.3% this quarter. The seasonally adjusted estimate fell 17.8%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 1.3%.



In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate fell 1.9%.



<sup>(</sup>a) Reference year for chain volume estimates is 2012-13

	Electricity, gas, water and			Wholesale	Retail	Accommodation and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			OR	IGINAL			
2012–13							
December	-1.1	-1.9	-4.7	2.7	1.5	2.0	0.5
March	2.5	2.7	1.5	-4.3	-0.8	-7.9	-0.5
June	1.3	-0.6	-2.2	-0.1	-3.5	-0.2	-0.8
2013-14							
September	6.7	-2.1	-4.8	1.0	5.0	7.9	1.5
December	-4.2	-1.3	1.0	2.2	-1.4	-8.1	-0.5
March	-1.8	-2.2	18.6	-2.2	-2.7	13.8	-2.0
June	3.2	0.3	-7.7	-1.8	-2.0	8.1	-0.6
2014–15							
September	6.1	-0.8	7.0	2.2	7.9	2.4	3.0
December	-6.7	-4.5	4.1	3.5	0.4	15.9	-0.6
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • • • • • • • • • •	SEASONAI	LY ADJUST	ED		• • • • • • • • • • • • • • • • • • • •
			SLASONAL	LI ADJUST	LU		
2012-13							
December	2.6	-0.7	-1.9	-0.5	1.8	-5.3	0.3
March	0.5	0.8	-1.2	-2.5	1.3	-2.9	-0.2
June	2.4	-0.4	-0.3	2.2	-1.1	-1.2	0.7
2013-14							
September	3.5	-1.5	-6.3	-0.1	-0.2	11.4	-0.1
December	-0.2	0.0	3.2	-0.8	-1.0	-14.8	-0.7
March	-3.7	-4.1	15.5	0.0	-0.5	20.0	-1.6
June	4.1	0.6	-5.7	0.1	0.6	7.4	0.8
2014–15							
September	2.9	-0.2	5.4	1.0	2.3	5.3	1.2
December	-2.7	-0.2 -3.5	5.9	0.5	0.8	5.5 7.6	-0.8
December	-2.1	-3.5	5.9	0.5	0.6	7.0	-0.8
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			T	REND			
0040 40							
2012–13	0.4	0.4	0.0	0.5	0.0	4.0	0.0
December	2.1	0.1 0.2	-0.6	-0.5	0.9	-4.9	0.3
March June	1.7 2.3	-0.3	-1.4 -3.2	-0.7 0.0	0.8	-1.8 -0.1	0.2 0.2
	2.3	-0.3	-3.2	0.0	0.0	-0.1	0.2
2013–14							
September	1.5	-0.9	-0.5	0.2	-0.8	0.3	-0.2
December	0.0	-1.7	3.3	-0.1	-0.9	2.3	-0.8
March	-0.1	-1.5	4.8	-0.3	-0.2	5.7	-0.6
June	0.9	-1.2	4.0	0.4	0.8	8.8	0.1
2014–15							
September	1.3	-1.2	2.8	0.6	1.3	8.1	0.4
December	1.0	-1.2	2.5	0.6	1.3	5.0	0.4

<sup>(</sup>a) Reference year for chain volume estimates is 2012-13

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## SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • •
				ORIGINAL	-			
2012–13								
December	50 245	93 739	14 653	69 361	113 756	93 663	20 298	32 580
March	47 098	83 962	14 167	58 256	104 022	83 731	18 695	30 360
June	52 651	88 942	14 731	66 751	109 630	85 746	18 491	30 725
2013–14								
September	55 233	90 567	14 978	66 162	107 330	86 294	18 952	31 182
December	58 012	92 818	13 334	70 342	110 332	95 488	19 890	31 718
March June	53 734 59 234	83 124 87 864	13 623 14 231	63 336 73 477	102 456 108 459	84 198 86 491	18 868 19 493	29 018 29 536
	39 234	07 004	14 231	13 411	106 459	00 491	19 493	29 550
2014–15								
September	60 222	88 681	15 503	73 232	108 321	88 507	20 430	30 382
December	65 285	90 467	13 938	77 101	111 386	97 730	21 462	30 749
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD	JUSTED			
0040 40								
2012–13	40 E00	00.267	1E 020	66.046	110 EG7	86 569	19 228	24.250
December March	48 509 50 323	90 367 88 993	15 230 14 813	66 046 63 979	110 567 108 834	80 309 87 702	19 228	31 350 31 431
June	51 814	88 901	14 531	64 574	108 658	87 681	19 149	31 147
	01011	00 001	11001	01011	100 000	0. 001	10 110	01111
2013–14	E4 627	90.013	14.070	GE 940	106.646	07 542	10.005	20.046
September December	54 637 55 917	89 013 89 380	14 072 13 884	65 842 66 979	106 646 107 273	87 543 88 222	18 925 18 843	30 946 30 554
March	57 379	88 083	14 239	69 536	106 624	88 159	19 311	30 075
June	58 455	87 831	14 045	71 164	108 071	88 459	20 184	29 881
2014–15 September	59 541	87 212	14 525	72 822	107 661	89 756	20 399	30 120
December	62 889	87 178	14 523	73 404	108 018	90 315	20 333	29 647
December	02 003	0/ 1/0	14 323	75 404	100 010	30 313	20 333	25 041
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
				TREND				
2012–13								
December	48 951	89 994	15 246	65 097	110 320	86 728	19 300	31 351
March	50 215	89 402	14 898	64 701	109 418	87 304	19 186	31 299
June	52 106	89 008	14 435	64 684	108 159	87 688	19 029	31 224
2013–14								
September	54 227	89 022	14 139	65 586	107 234	87 832	18 909	30 906
December	55 994	88 922	13 999	67 334	106 912	87 926	18 994	30 498
March	57 235	88 399	14 051	69 303	107 100	88 225	19 421	30 175
June	58 519	87 781	14 227	71 128	107 546	88 777	19 956	29 998
2014–15								
September	60 206	87 337	14 396	72 571	107 834	89 503	20 322	29 893
December	61 963	87 085	14 538	73 569	108 105	90 309	20 503	29 794

<sup>(</sup>a) Reference year for chain volume estimates is 2012-13



	Information media and tele- communications	Financial and insurance	Rental, hiring and real	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
		services(b)					
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	ORIG	iinal	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
2012 12			ONTO	TIVAL			
2012–13 December	17 781	8 770	17 513	46 845	19 126	6 737	11 750
March	16 798	7 863	16 647	41 406	18 100	6 219	10 935
June	17 486	9 069	17 100	45 449	18 674	6 417	11 546
2013–14	_,						
September	17 116	8 711	17 297	44 914	18 890	6 748	12 148
December	17 448	9 798	18 624	46 077	19 737	6 735	11 622
March	17 058	8 734	18 170	39 721	18 800	6 444	10 928
June	18 454	9 459	19 148	43 570	19 309	6 350	11 704
2014–15 September	18 236	9 694	18 812	41 789	19 121	6 740	12 408
December	19 232	10 262	19 031	42 427	19 773	7 309	11 980
December	13 232	10 202	13 001	72 721	13 113	1 303	11 300
• • • • • • • • • •	• • • • • • • • • • • •			V AD III OTED	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
		;	SEASONALL	Y ADJUSTED			
2012-13							
December	17 395	8 201	16 997	44 738	18 477	6 474	11 621
March	17 315	8 512	17 179	44 784	18 527	6 368	11 320
June	17 214	8 968	17 108	44 574	18 848	6 524	11 540
2013-14							
September	17 249	8 765	17 283	44 508	18 946	6 763	11 871
December	17 085	9 146	18 103	44 054	19 069	6 457	11 507
March	17 561	9 456	18 725	42 917	19 242	6 593	11 319
June	18 186	9 359	19 134	42 672	19 489	6 472	11 703
2014–15							
September	18 373	9 757	18 829	41 453	19 172	6 754	12 103
December	18 851	9 573	18 511	40 633	19 114	7 000	11 875
			TRE	END			
0040 40							
2012–13	4= 440		4= 00=	44.505	40.405	0.050	44.500
December	17 416	8 203	17 007	44 537	18 495	6 358	11 508
March	17 303	8 529	17 061	44 670	18 623	6 454	11 465
June	17 216	8 775	17 151	44 736	18 772	6 556	11 576
2013–14							
September	17 149	8 961	17 459	44 411	18 942	6 604	11 627
December	17 256	9 129	18 059	43 912	19 121	6 579	11 548
March	17 579	9 336	18 692	43 223	19 273	6 517	11 520
June	18 039	9 507	18 929	42 394	19 319	6 582	11 683
2014–15							
September	18 465	9 598	18 857	41 550	19 258	6 746	11 900
December	18 764	9 657	18 661	40 742	19 144	6 897	12 027

<sup>(</sup>a) Reference year for chain volume estimates is 2012-13 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • •	• • • • • • • • • • •	• • • • • • • • • • •			• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
				ORIGINA	L			
2012-13								
December	1.9	1.3	-11.9	6.3	2.1	10.7	3.8	4.5
March	-6.3	-10.4	-3.3	-16.0	-8.6	-10.6	-7.9	-6.8
June	11.8	5.9	4.0	14.6	5.4	2.4	-1.1	1.2
2013–14								
September	4.9	1.8	1.7	-0.9	-2.1	0.6	2.5	1.5
December	5.0	2.5	-11.0	6.3	2.8	10.7	5.0	1.7
March	-7.4	-10.4	2.2	-10.0	-7.1	-11.8	-5.1	-8.5
June	10.2	5.7	4.5	16.0	5.9	2.7	3.3	1.8
2014–15								
September	1.7	0.9	8.9	-0.3	-0.1	2.3	4.8	2.9
December	8.4	2.0	-10.1	5.3	2.8	10.4	5.1	1.2
			SEAS	SONALLY AD	DJUSTED			
2012-13								
December	-0.5	-0.5	-2.5	1.6	0.0	0.8	-1.6	1.3
March	3.7	-1.5	-2.7	-3.1	-1.6	1.3	-0.6	0.3
June	3.0	-0.1	-1.9	0.9	-0.2	0.0	0.2	-0.9
2013-14								
September	5.4	0.1	-3.2	2.0	-1.9	-0.2	-1.2	-0.6
December	2.3	0.4	-1.3	1.7	0.6	0.8	-0.4	-1.3
March	2.6	-1.5	2.6	3.8	-0.6	-0.1	2.5	-1.6
June	1.9	-0.3	-1.4	2.3	1.4	0.3	4.5	-0.6
2014–15								
September	1.9	-0.7	3.4	2.3	-0.4	1.5	1.1	0.8
December	5.6	0.0	0.0	0.8	0.3	0.6	-0.3	-1.6
				TREND				
2012-13								
December	1.4	-0.5	-0.6	-0.2	0.5	0.6	-0.1	0.1
March	2.6	-0.7	-2.3	-0.6	-0.8	0.7	-0.6	-0.2
June	3.8	-0.4	-3.1	0.0	-1.2	0.4	-0.8	-0.2
2013-14								
September	4.1	0.0	-2.1	1.4	-0.9	0.2	-0.6	-1.0
December	3.3	-0.1	-1.0	2.7	-0.3	0.1	0.4	-1.3
March	2.2	-0.6	0.4	2.9	0.2	0.3	2.2	-1.1
June	2.2	-0.7	1.3	2.6	0.4	0.6	2.8	-0.6
2014–15								
September	2.9	-0.5	1.2	2.0	0.3	0.8	1.8	-0.4
December	2.9	-0.3	1.0	1.4	0.3	0.9	0.9	-0.4
December	2.0	0.0	1.0	2.7	3.5	0.5	0.5	3.5

<sup>(</sup>a) Reference year for chain volume estimates is 2012-13



# SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) $\it continued$

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	0.000		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
			ORIG	GINAL			
2012–13							
December	1.9	11.8	3.2		3.8	8.8	-2.1
March	-5.5	-10.3	-4.9		-5.4	-7.7	-6.9
June	4.1	15.3	2.7	9.8	3.2	3.2	5.6
2013-14							
September	-2.1	-3.9	1.2		1.2	5.2	5.2
December	1.9	12.5	7.7		4.5	-0.2	-4.3
March	-2.2	-10.9	-2.4		-4.7	-4.3	-6.0
June	8.2	8.3	5.4	9.7	2.7	-1.5	7.1
2014–15							
September	-1.2	2.5	-1.8	-4.1	-1.0	6.1	6.0
December	5.5	5.9	1.2	1.5	3.4	8.5	-3.5
• • • • • • • • •	• • • • • • • • • • •		SEASONALL	Y ADJUSTED	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •
0040 40							
2012–13							
December	-1.0	4.0	0.7		0.0	4.2	-1.1
March June	-0.5 -0.6	3.8 5.4	1.1 -0.4		0.3 1.7	-1.6 2.4	-2.6 1.9
	-0.6	5.4	-0.4	-0.5	1.7	2.4	1.9
2013–14							
September	0.2	-2.3	1.0		0.5	3.7	2.9
December	-1.0	4.3	4.7	-1.0	0.6	-4.5	-3.1
March	2.8	3.4	3.4	-2.6	0.9	2.1	-1.6
June	3.6	-1.0	2.2	-0.6	1.3	-1.8	3.4
2014–15							
September	1.0	4.3	-1.6		-1.6	4.4	3.4
December	2.6	-1.9	-1.7	-2.0	-0.3	3.6	-1.9
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	TRI	END	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •
2012–13							
December	-1.0	3.3	0.6	0.0	0.7	0.8	-3.0
December March	-1.0 -0.6	3.3 4.0	0.6		0.7	1.5	-3.0 -0.4
June	-0.6 -0.5	2.9	0.3	0.3	0.7	1.6	-0.4 1.0
	-0.5	2.9	0.5	0.1	0.8	1.0	1.0
2013–14				_		_	
September	-0.4	2.1	1.8		0.9	0.7	0.4
December	0.6	1.9	3.4		0.9	-0.4	-0.7
March	1.9	2.3	3.5		0.8	-0.9 1.0	-0.2
June	2.6	1.8	1.3	-1.9	0.2	1.0	1.4
2014–15							
September	2.4	1.0	-0.4		-0.3	2.5	1.9
December	1.6	0.6	-1.0	-1.9	-0.6	2.2	1.1

<sup>(</sup>a) Reference year for chain volume estimates is 2012-13

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •					• • • • • • • • •
				ORIGINAL				
2012-13								
December	50 235	93 792	14 761	69 155	113 217	93 966	20 377	32 396
March	47 243	84 330	14 456	58 416	104 439	83 230	18 795	30 658
June	51 234	89 379	15 005	67 296	110 822	85 569	18 496	31 071
2013-14								
September	56 269	92 460	15 699	67 120	112 594	86 842	19 115	31 973
December	59 085	95 136	13 983	71 680	115 231	96 532	20 350	33 050
March	55 712	87 007	14 412	64 856	108 871	85 347	19 374	30 383
June	54 460	91 661	15 014	75 653	113 655	87 910	19 901	30 985
2014–15								
September	51 582	92 560	15 573	75 825	112 305	89 940	21 025	32 168
December	53 480	94 561	14 041	79 678	115 754	98 622	22 441	32 844
			SFA	SONALLY AD.	IIISTED			
			02/1	OOMALL! AD.	700125			
2012-13								
December	48 948	90 386	15 332	65 857	110 001	86 742	19 322	31 114
March	49 822	89 405	15 073	64 137	109 243	87 289	19 237	31 787
June	50 751	89 329	14 798	65 102	109 893	87 362	19 152	31 483
2013-14								
September	55 560	90 886	14 736	66 791	111 872	88 278	19 050	31 735
December	57 389	91 596	14 540	68 253	112 017	89 093	19 309	31 754
March	58 608	92 117	15 055	71 196	113 267	89 526	19 843	31 477
June	54 150	91 643	14 799	73 269	113 252	89 768	20 591	31 419
2014-15								
September	50 869	91 054	14 598	75 400	111 616	91 411	20 954	31 926
December	51 960	90 993	14 592	75 849	112 049	91 020	21 294	31 551
				TREND				
2012-13								
December	49 233	89 781	15 184	64 917	109 713	86 792	19 300	31 171
March	49 518	89 607	15 115	64 861	109 664	87 109	19 250	31 477
June	51 766	89 801	14 851	65 223	110 242	87 602	19 116	31 699
2013-14								
September	54 998	90 607	14 697	66 502	111 289	88 266	19 107	31 710
December	57 457	91 570	14 744	68 620	112 476	88 888	19 363	31 620
March	57 159	91 920	14 825	71 013	112 986	89 547	19 880	31 578
June	54 662	91 636	14 801	73 223	112 773	90 174	20 463	31 583
2014–15								
September	52 317	91 252	14 688	74 972	112 309	90 806	20 951	31 650
December	50 761	90 877	14 530	76 248	111 691	91 380	21 345	31 715



## SALES OF GOODS AND SERVICES, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			ORIG	INAL			
2012-13							
December	17 820	8 748	17 505	46 840	19 118	6 731	11 732
March	16 834	7 873	16 672	41 472	18 148	6 225	10 981
June	17 599	9 117	17 151	45 624	18 746	6 443	11 622
2013-14							
September	17 207	8 859	17 412	45 277	19 149	6 860	12 342
December	17 644	10 041	18 785	46 827	20 083	6 899	11 816
March	17 331	9 002	18 362	40 493	19 184	6 634	11 174
June	18 369	9 796	19 449	44 491	19 748	6 562	11 996
2014–15							
September	18 114	10 087	19 219	43 069	19 767	6 999	12 822
December	18 883	10 697	19 593	43 452	20 480	7 605	12 438
		:	SEASONALL'	Y ADJUSTED			
2012–13							
December	17 407	8 179	17 020	44 823	18 475	6 427	11 601
March	17 376	8 523 9 014	17 224 17 206	44 910 44 690	18 577	6 412 6 577	11 366
June	17 306	9 014	17 206	44 690	18 892	6511	11 615
2013–14							
September	17 361	8 914	17 312	44 804	19 232	6 854	12 060
December	17 264	9 373	18 273	44 815	19 400	6 572	11 698
March June	17 869 18 055	9 746 9 691	18 934 19 490	43 844 43 568	19 638 19 905	6 836 6 712	11 573 11 993
	10 033	3 031	19 490	43 300	19 903	0 7 12	11 995
2014–15	40.000	40.450	10.150	40.004	40.040	0.000	40.500
September	18 282	10 152	19 156	42 631	19 848	6 988	12 506
December	18 487	9 979	19 050	41 584	19 788	7 237	12 328
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			TRE	END			
2012–13							
December	17 388	8 183	16 993	44 511	18 473	6 337	11 481
March	17 355	8 543	17 104	44 774	18 670	6 474	11 508
June	17 307	8 838	17 220	44 920	18 890	6 610	11 677
2013–14 September	17 303	9 101	17 543	44 795	19 172	6 696	11 784
December	17 303 17 452	9 101	18 204	44 795 44 569	19 172	6 725	11 754
March	17 737	9 624	18 916	44 116	19 670	6 723	11 770
June	18 047	9 846	19 237	43 393	19 804	6 818	11 993
2014–15		<del>-</del>		<del>-</del>			
September	18 296	9 978	19 252	42 586	19 856	6 988	12 284
December	18 460	10 072	19 232	42 586	19 848	7 142	12 508
Doddinool	10 400	10 012	13 140	41 100	10 040	, 172	12 500

<sup>(</sup>a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • •
			ORI	GINAL				
2012–13								
December	182 646	147 267	123 273	37 017	102 318	8 522	7 813	7 536
March June	166 547 177 456	132 729 139 649	108 502 116 357	34 330 36 546	96 098 102 016	8 642 8 424	6 690 7 908	6 234 6 819
	111 450	139 049	110 357	30 340	102 010	0 424	1 900	0.019
2013–14	100 706	140.004	119 557	27.740	102 506	0.510	0.244	6 500
September December	182 706	142 224 148 765		37 742	103 506	8 510	8 341 8 277	6 592
March	190 611 179 937	134 387	123 676 110 961	40 462 36 980	109 514 104 010	9 155 8 707	7 303	6 621 5 857
June	189 633	142 613	117 675	38 567	108 772	8 155	7 685	6 551
	200 000	1.2 020	11. 0.0	00 00.	2002	0 100	. 000	0 001
2014–15 September	192 229	144 254	119 423	36 954	106 468	8 053	7 758	5 917
December	192 229	150 962	123 923	39 220	108 848	8 526	8 510	6 106
December	100 110	100 002	120 020	00 220	100010	0 020	0 010	0 100
• • • • • • • • • • •	• • • • • • • •	• • • • • • • •	0540001411		TED	• • • • • • •	• • • • • • •	• • • • • • •
			SEASONALI	LY ADJUS	IED			
2012-13								
December	175 738	140 638	117 320	35 613	99 118	8 256	7 335	7 390
March	175 084	140 266	116 748	35 711	100 134	8 621	7 280	6 713
June	177 369	139 507	116 611	36 349	101 496	8 526	8 142	6 516
2013-14								
September	181 091	141 493	117 128	38 001	103 202	8 710	8 001	6 572
December	183 507	141 910	117 556	38 868	106 107	8 868	7 751	6 467
March	188 969	142 098	119 245	38 516	108 376	8 683	7 947	6 328
June	189 557	142 583	118 090	38 356	108 185	8 254	7 914	6 245
2014–15								
September	190 582	143 451	117 067	37 205	106 185	8 244	7 449	5 917
December	191 120	143 943	117 687	37 658	105 455	8 258	7 960	5 947
			TR	END				
2012–13	474.000	400.074	440.000	05.707	00.000	0.400	7.040	7.000
December March	174 888	139 871	116 666	35 767	99 303	8 432	7 210	7 060 6 809
June	175 642 177 548	140 089 140 447	116 926 116 780	35 830 36 627	100 075 101 513	8 463 8 603	7 595 7 856	6 627
	177 546	140 447	110 700	30 021	101 515	0 000	7 650	0 021
2013–14	400.005	4.40.000	447.400	07.705	400.005	0.740	7.000	0.400
September December	180 635 184 476	140 982 141 747	117 136 117 978	37 785 38 615	103 625 106 118	8 749 8 762	7 968 7 960	6 490 6 465
March	187 725	142 273	118 404	38 615 38 643	100 118	8 762 8 622	7 842	6 346
June	189 622	142 701	118 146	38 128	107 712	8 397	7 787	6 177
2014–15								
September	190 662	143 321	117 660	37 675	106 712	8 249	7 748	6 022
December	190 002	143 949	117 160	37 392	105 418	8 188	7 740	5 891
		5 0 .5		002		_ 100		- 001

<sup>(</sup>a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIGINAL				
2012–13								
December	3.7	6.1	3.9	2.6	3.8	2.3	6.9	8.5
March	-8.8	-9.9 F. 0	–12.0 7.2	−7.3 6.5	-6.1 6.2	1.4 -2.5	-14.4	-17.3 9.4
June	6.6	5.2	1.2	6.5	0.2	-2.5	18.2	9.4
2013–14								
September	3.0	1.8	2.8	3.3	1.5	1.0	5.5	-3.3
December	4.3	4.6	3.4	7.2	5.8	7.6	-0.8	0.4
March	-5.6	-9.7	-10.3	-8.6	-5.0	-4.9	-11.8	-11.5
June	5.4	6.1	6.1	4.3	4.6	-6.3	5.2	11.8
2014–15								
September	1.4	1.2	1.5	-4.2	-2.1	-1.3	1.0	-9.7
December	3.2	4.7	3.8	6.1	2.2	5.9	9.7	3.2
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •			• • • • • • • •
			SEASO	NALLY ADJ	USTED			
2012-13								
December	0.8	1.8	1.1	-1.9	0.8	-3.1	4.9	7.1
March	-0.4	-0.3	-0.5	0.3	1.0	4.4	-0.7	-9.2
June	1.3	-0.5	-0.1	1.8	1.4	-1.1	11.8	-2.9
2013-14								
September	2.1	1.4	0.4	4.5	1.7	2.2	-1.7	0.9
December	1.3	0.3	0.4	2.3	2.8	1.8	-3.1	-1.6
March	3.0	0.1	1.4	-0.9	2.1	-2.1	2.5	-2.2
June	0.3	0.3	-1.0	-0.4	-0.2	-4.9	-0.4	-1.3
2014–15								
September	0.5	0.6	-0.9	-3.0	-1.8	-0.1	-5.9	-5.3
December	0.3	0.3	0.5	1.2	-0.7	0.2	6.9	0.5
				• • • • • • • • •				• • • • • • • •
				TREND				
2012–13								
December	-0.5	0.5	0.6	-0.9	1.0	-0.9	4.6	-3.3
March	0.4	0.2	0.2	0.2	0.8	0.4	5.3	-3.5
June	1.1	0.3	-0.1	2.2	1.4	1.7	3.4	-2.7
2013–14								
September	1.7	0.4	0.3	3.2	2.1	1.7	1.4	-2.1
December	2.1	0.5	0.7	2.2	2.4	0.2	-0.1	-0.4
March	1.8	0.4	0.4	0.1	1.6	-1.6	-1.5	-1.8
June	1.0	0.3	-0.2	-1.3	-0.1	-2.6	-0.7	-2.7
2014–15								
September	0.5	0.4	-0.4	-1.2	-0.9	-1.8	-0.5	-2.5
December	0.3	0.4	-0.4	-0.8	-1.2	-0.7	-0.1	-2.2

<sup>(</sup>a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

<sup>(</sup>b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.



## COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
				ORIGINAL				
2012-13								
December	8 317	3 147	1 157	3 970	4 298	4 982	1 441	3 253
March	11 821	2 247	970	^ 3 098	3 672	2 486	862	2 509
June	14 562	^ 1 155	1 198	4 037	4 078	2 972	^ 638	2 487
2013-14								
September	15 075	6 001	1 784	3 732	^2 916	2 789	957	2 458
December	14 323	4 016	^ 607	4 649	3 629	4 904	934	2 775
March	13 436	4 266	1 384	3 138	^ 2 725	2 786	936	1 688
June	10 461	3 109	1 314	4 437	3 860	2 306	844	1 320
2014-15								
September	11 862	4 977	1 953	4 715	3 598	2 687	1 262	1 717
December	3 965	3 946	1 119	4 825	3 826	5 003	1 161	2 777
			SEAS	SONALLY ADJ	USTED			
2012-13								
December	9 291	3 042	1 504	3 532	3 920	3 322	1 276	2 645
March	12 413	2 627	1 105	3 923	4 174	3 161	896	3 019
June	13 730	1 276	1 215	4 000	4 088	3 380	884	2 743
2013-14								
September	13 692	4 967	1 304	3 462	2 777	3 362	832	2 392
December	16 370	3 885	787	4 152	3 261	3 252	785	2 242
March	13 877	4 997	1 573	3 975	3 227	3 533	967	2 040
June	9 894	3 458	1 350	4 350	3 856	2 652	1 090	1 451
2014–15								
September	10 786	4 097	1 417	4 413	3 461	3 231	1 126	1 679
December	4 565	3 820	1 457	4 306	3 476	3 310	1 026	2 240
				TREND				
2012-13								
December	11 092	3 060	1 270	3 662	4 113	3 221	1 071	2 894
March	11 551	2 888	1 284	3 778	4 054	3 270	1 005	2 835
June	13 310	2 903	1 183	3 841	3 716	3 305	880	2 717
2013-14								
September	14 907	3 462	1 116	3 823	3 283	3 377	804	2 508
December	14 876	4 021	1 172	3 898	3 127	3 346	849	2 197
March	13 802	4 246	1 280	4 111	3 344	3 186	952	1 873
June	11 384	4 118	1 402	4 285	3 571	3 086	1 054	1 697
2014–15								
September	8 658	3 899	1 451	4 350	3 577	3 101	1 094	1 765
December	6 731	3 732	1 421	4 384	3 528	3 192	1 079	1 928
	-	<del>-</del>	·			<del>-</del>		

estimate has a relative standard error of 10% to less than 25% and should be used with caution



## ${\tt COMPANY\ PROFITS\ BEFORE\ INCOME\ TAX,\ Current\ prices\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2012–13								
December	3 250	^ 2 648	3 708	3 784	**127	784	^531	45 397
March	2 317	2 645	3 091	^ 2 444	**124	^ 534	^ 620	39 441
June	996	*-671	3 145	^ 4 258	**10	^ 456	^ 347	39 669
2013-14								
September	2 133	3 349	3 217	^ 2 803	^ 433	829	928	49 404
December	2 375	^ 1 855	4 309	5 254	**141	793	^ 570	51 133
March	3 143	2 599	3 482	^ 1 310	^ 547	824	^ 739	43 004
June	1 922	1 929	3 934	*1 919	**160	^ 403	^ 124	38 042
2014-15								
September	2 004	^812	3 787	3 658	^ 974	893	999	45 899
December	2 435	2 574	5 385	^ 2 999	^ 743	1 023	^637	42 421
• • • • • • • • •	• • • • • • • • • • •		• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • •
			SEASO	NALLY ADJUS	STED			
2012-13								
December	3 170	2 648	2 943	3 235	85	664	561	41 840
March	2 316	2 645	3 513	3 161	121	602	579	44 255
June	915	-671	3 257	4 668	206	596	614	40 901
2013-14								
September	2 294	3 349	3 455	2 221	273	743	664	45 788
December	2 309	1 855	3 549	4 677	117	665	611	48 519
March	3 124	2 599	3 896	2 056	533	895	696	47 988
June	1 841	1 929	4 031	2 365	360	551	392	39 568
2014–15								
September	2 167	812	4 033	3 041	808	803	729	42 602
December	2 378	2 574	4 643	2 403	729	892	686	38 504
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • •
				INCIND				
2012-13								
December	2 092	2 524	3 221	3 084	80	625	577	42 586
March	2 315	1 858	3 263	3 534	132	621	588	42 977
June	2 366	1 402	3 347	3 710	177	630	612	44 099
2013-14								
September	2 467	1 769	3 450	3 639	220	694	636	46 154
December	2 539	2 383	3 608	3 235	264	741	651	46 907
March	2 480	2 316	3 809	2 811	369	730	671	45 980
June	2 323	1 771	4 004	2 613	525	725	692	43 249
2014–15								
September	2 185	1 703	4 222	2 517	670	767	705	40 663
December	2 148	1 793	4 407	2 698	763	828	702	39 334

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should \*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

<sup>(</sup>a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

Accommodation Transport, gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing % ORIGINAL 2012-13 -37.1-27.9-26.49.0 0.0 92.0 35.2 7.6 December March -28.6 -22.0 -14.6-40.2 42.1 -16.1-50.1 -22.923.2 -25.9 -0.9 -48.623.5 30.3 19.6 June 11.0 2013-14 -7.5 48.9 3.5 419.8 -28.5-6.250.0 September -1.2December -5.0 -33.1 -66.0 24.6 24.5 75.8 -2.5 12.9 -6.2-32.5March 6.2 128.2 -24.9-43.20.3 -39.2-21.8 -22.1 -27.1 -5.1 41.4 41.6 -17.2 2014-15 September 13.4 60.1 48.6 6.3 -6.8 16.5 49.5 30.1 December -66.6 -20.7-42.72.3 6.3 86.2 -8.0 61.7 SEASONALLY ADJUSTED 2012-13 29.7 -5.8 -23.5-16.65.5 6.2 33.5 -9.5 December March 33.6 -13.7-26.511.1 6.5 -4.9 -29.8 14.1 10.6 -51.4 -2.16.9 -1.3 \_9.1 June 9.9 2.0 2013-14 -0.3289.3 7.3 -0.5September -13.5-32.1-5.9-12.8December 19.6 -21.8 -39.6 19.9 17.4 -3.3 -5.7-6.3 -15.228.6 99.8 -4.3March -1.08.6 23.2 -9.0-28.7-30.8 -14.29.4 19.5 -24.912.8 -28.92014-15 18.5 September 9.0 5.0 1.5 -10.221.8 3.3 15.7 December -57.7-6.8 2.9 -2.40.4 2.4 -8.9 33.4 TREND 2012-13 -6.4-4.2-0.76.9 1.5 -0.11.3 December 1.3 4.1 -5.6 1.5 -6.2 -2.0 March 1.1 -1.4June 15.2 0.5 -7.91.7 -8.3 1.1 -12.4-4.22013-14 September 12.0 19.3 -5.7-0.4-11.72.2 -8.7 -7.7December -0.2 16.1 5.1 1.9 -4.7-0.9 5.7 -12.4-7.26.9 -4.8-14.8March 5.6 9.1 5.5 12.1 June -17.5-3.0 9.6 4.2 6.8 -3.2 10.7 -9.4 2014-15 September -23.9-5.33.5 1.5 0.2 0.5 3.7 4.0 December -22.3-4.3-2.00.8 -1.42.9 -1.49.2



# COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services t	Professional, scientific and echnical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2012–13				OTTI GTTTT				
December	83.0	-19.6	18.2	29.0	-42.3	12.2	-37.3	-2.8
March	-28.7	-0.1	-16.6	-35.4	-2.7	-31.9	16.8	-13.1
June	-57.0	-125.4	1.8	74.2	-91.6	-14.5	-44.0	0.6
2013–14								
September	114.1	598.9	2.3	-34.2	4 060.7	81.6	167.5	24.5
December	11.3	-44.6	34.0	87.5	-67.5	-4.3	-38.6	3.5
March	32.3	40.1	-19.2	-75.1	288.7	3.9	29.7	-15.9
June	-38.8	-25.8	13.0	46.4	-70.8	-51.1	-83.3	-11.5
2014–15								
September	4.3	-57.9	-3.7	90.6	510.8	121.6	707.2	20.7
December	21.5	217.0	42.2	-18.0	-23.8	14.5	-36.3	-7.6
	• • • • • • • • • •		• • • • • • • • •	• • • • • • • • • •				
			SEASO	NALLY ADJU	STED			
2012–13								
December	64.2	-19.6	-11.6	35.1	11.0	6.7	-5.6	-4.3
March	-26.9	-0.1	19.4	-2.3	42.5	-9.4	3.2	5.8
June	-60.5	-125.4	-7.3	47.7	69.3	-1.0	6.2	-7.6
2013–14								
September	150.8	598.9	6.1	-52.4	33.0	24.8	8.1	11.9
December	0.7	-44.6	2.7	110.6	-57.3	-10.5	-8.0	6.0
March	35.3	40.1	9.8	-56.0	357.2	34.6	13.9	-1.1
June	-41.1	-25.8	3.5	15.0	-32.6	-38.5	-43.7	-17.5
2014–15								
September	17.7	-57.9	0.1	28.6	124.7	45.7	86.0	7.7
December	9.7	217.0	15.1	-21.0	-9.8	11.1	-5.9	-9.6
	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	TDEND	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
				TREND				
2012–13								
December	12.2	-12.6	-0.5	36.5	-45.2	-1.7	0.6	0.1
March	10.7	-26.4	1.3	14.6	65.7	-0.6	2.0	0.9
June	2.2	-24.5	2.6	5.0	33.8	1.4	3.9	2.6
2013–14								
September	4.3	26.2	3.1	-1.9	24.3	10.1	4.0	4.7
December	2.9	34.7	4.6	-11.1	20.0	6.8	2.3	1.6
March	-2.3	-2.8	5.6	-13.1	39.8	-1.4	3.1	-2.0
June	-6.3	-23.6	5.1	-7.0	42.5	-0.7	3.2	-5.9
2014–15								
September	-5.9	-3.8	5.5	-3.7	27.5	5.8	1.8	-6.0
December	-1.7	5.3	4.4	7.2	14.0	8.0	-0.4	-3.3

<sup>(</sup>a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

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## COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
				ORIGINAL	-			
2012–13								
December	17 208	6 717	2 542	4 527	5 080	5 684	*1 586	5 825
March	18 001	5 459	2 389	^3 612	4 464	3 207	1 272	4 908
June	20 016	5 934	2 681	4 890	4 652	3 805	1 048	4 916
2013-14								
September	23 599	7 954	3 412	4 552	4 615	3 582	1 406	5 064
December	23 674	6 811	2 789	5 309	5 795	5 724	1 363	5 216
March	22 739	5 535	2 862	3 826	4 606	3 546	1 422	4 042
June	19 772	6 322	3 014	5 284	4 682	3 749	1 362	4 234
2014-15								
September	20 054	7 612	3 462	5 222	4 945	3 544	1 782	4 490
December	18 928	7 493	2 543	5 510	4 933	5 876	1 794	5 493
			SFAS	SONALLY AD	IUSTED			
			02/11	JOHNEEL ND	300125			
2012-13								
December	17 217	6 293	2 741	4 055	4 662	4 085	1 406	5 211
March	18 957	6 118	2 603	4 535	4 930	3 921	1 326	5 409
June	20 214	6 110	2 691	4 651	4 836	4 106	1 234	5 092
2013-14								
September	22 352	7 452	2 944	4 385	4 433	4 162	1 328	5 040
December	23 549	6 339	3 001	4 753	5 323	4 095	1 204	4 634
March	23 891	6 230	3 122	4 827	5 033	4 330	1 480	4 462
June	20 063	6 543	3 041	5 017	4 876	4 057	1 607	4 396
2014–15								
September	18 973	7 093	2 972	5 013	4 773	4 116	1 680	4 471
December	18 996	7 016	2 754	4 975	4 566	4 229	1 594	4 895
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	TDEND	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
				TREND				
2012-13								
December	17 867	6 217	2 618	4 243	4 756	3 944	1 364	5 286
March	18 585	6 180	2 664	4 416	4 742	4 021	1 330	5 287
June	20 410	6 153	2 745	4 530	4 765	4 071	1 273	5 178
2013–14								
	22 402	6 201	2 002	4 500	4.020	4 122	1.050	4.054
September	22 403 23 436	6 201 6 244	2 883 3 029	4 588 4 674	4 838 4 977	4 132 4 191	1 252 1 312	4 951 4 680
December March	23 436	6 366	3 029	4 848	5 060	4 191	1 312 1 447	4 465
June	20 992	6 608	3 041	4 973	4 934	4 178	1 576	4 435
	20 002	0 000	3 041	4 3 1 3	7 337	+ 10 <del>4</del>	1010	7 700
2014–15	40.00:	0.0	0.05-	= 0.5=	4 = 6 =			
September	19 394	6 890	2 939	5 005	4 732	4 145	1 645	4 561
December	18 332	7 130	2 806	5 006	4 636	4 154	1 643	4 743

should be used with caution

estimate has a relative standard error of 10% to less than 25% and \* estimate has a relative standard error of 25% to 50% and should be used with caution



### COMPANY GROSS OPERATING PROFITS, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • • • • •			• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	
				ORIGINAL				
2012-13								
December	4 753	^ 1 298	4 417	4 289	^ 323	1 007	^ 592	65 848
March	4 435	^820	4 095	3 316	**320	736	^ 724	57 758
June	4 956	^ 775	4 042	4 111	**321	700	^ 587	63 436
2013-14								
September	4 514	^ 640	4 202	3 812	^ 587	1 120	1 055	70 116
December	5 149	*411	4 603	^ 4 049	^ 435	1 033	^ 740	73 099
March	4 774	^ 803	4 297	^ 2 708	^ 740	1 066	^ 894	63 861
June	5 253	^ 921	4 426	^3 018	*442	660	^ 356	63 495
2014-15								
September	4 432	1 195	4 565	^3016	^ 986	1 137	^ 867	67 308
December	4 943	*653	4 882	3 156	^ 809	1 302	**437	68 755
			SEASC	NALLY ADJU	STED			
0040 40								
2012–13	4.550	4 525	4.000	2.002	005	075	0.40	04.000
December March	4 550	1 535 840	4 082 4 424	3 983	295 357	875	649	61 639 63 444
June	4 612 4 732	618	4 424	3 905 4 067	482	811 846	695 785	64 651
	4 132	010	4 107	4 007	402	040	765	04 031
2013–14								
September	4 778	539	4 098	3 596	413	1 033	825	67 378
December	4 936	644	4 251	3 690	421	891	807	68 539
March	4 955	823	4 642	3 333	768	1 147	859	69 904
June	5 013	783	4 569	2 974	599	816	556	64 908
2014–15								
September	4 705	1 079	4 455	2 802	813	1 042	629	64 617
December	4 768	888	4 550	2 794	806	1 162	518	64 511
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	**************************************	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				TREND				
2012-13								
December	4 560	1 298	4 234	3 966	343	835	673	62 134
March	4 630	985	4 237	3 994	362	845	710	63 060
June	4 708	659	4 200	3 912	399	878	766	65 004
2013-14								
September	4 811	555	4 193	3 779	449	952	828	67 318
December	4 920	635	4 314	3 577	516	997	829	68 687
March	4 965	765	4 495	3 305	613	979	764	68 202
June	4 913	877	4 560	3 049	706	976	668	66 410
2014–15								
September	4 818	943	4 538	2 841	764	1 024	582	64 826
December	4 744	967	4 503	2 730	798	1 087	516	63 670

should be used with caution

estimate has a relative standard error of 25% to 50% and should be used (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of with caution

estimate has a relative standard error of 10% to less than 25% and \*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

this industry



## COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
				ORIGINAL				
2012–13								
December	-9.3	-0.2	-12.8	6.0	4.8	73.2	7.8	10.6
March	4.6	-18.7	-6.0	-20.2	-12.1	-43.6	-19.8	-15.7
June	11.2	8.7	12.3	35.4	4.2	18.6	-17.6	0.2
2013–14								
September	17.9	34.1	27.2	-6.9	-0.8	-5.8	34.2	3.0
December	0.3	-14.4	-18.3	16.6	25.6	59.8	-3.1	3.0
March	-3.9	-18.7	2.6	-27.9	-20.5	-38.0	4.4	-22.5
June	-13.0	14.2	5.3	38.1	1.7	5.7	-4.3	4.7
	20.0		0.0	55.1		<b>5</b>		
2014–15	4.4	00.4	440	4.0	F 0		20.0	0.4
September	1.4 -5.6	20.4 -1.6	14.9	–1.2 5.5	5.6 -0.2	-5.5 65.8	30.9 0.7	6.1 22.3
December	-o.c	-1.0	-26.5	5.5	-0.2	05.8	0.7	22.3
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD.	JUSTED			
2012–13								
December	-4.1	-0.7	8.3	-1.8	0.8	7.4	1.5	-0.5
March	10.1	-2.8	-5.0	11.9	5.8	-4.0	-5.7	3.8
June	6.6	-0.1	3.4	2.5	-1.9	4.7	-6.9	-5.9
2013-14								
September	10.6	22.0	9.4	-5.7	-8.3	1.4	7.6	-1.0
December	5.4	-14.9	1.9	8.4	20.1	-1.6	-9.3	-8.1
March	1.5	-1.7	4.0	1.6	-5.4	5.8	23.0	-3.7
June	-16.0	5.0	-2.6	3.9	-3.1	-6.3	8.5	-1.5
2014-15								
September	-5.4	8.4	-2.2	-0.1	-2.1	1.4	4.6	1.7
December	0.1	-1.1	-7.3	-0.8	-4.3	2.8	-5.1	9.5
				TREND				
				INCIND				
2012-13								
December	-2.0	0.1	0.4	5.3	-0.6	0.8	-2.4	1.0
March	4.0	-0.6	1.7	4.1	-0.3	2.0	-2.5	0.0
June	9.8	-0.4	3.1	2.6	0.5	1.2	-4.2	-2.1
2013–14								
September	9.8	0.8	5.0	1.3	1.5	1.5	-1.7	-4.4
December	9.6 4.6	0.7	5.1	1.9	2.9	1.3	4.8	-4.4 -5.5
March	-2.8	2.0	2.0	3.7	1.7	-0.3	10.3	-3.5 -4.6
June	-2.8 -7.9	3.8	-1.6	2.6	-2.5	-0.5 -0.6	8.9	-4.0 -0.7
		3.0	1.0	2.0	2.0	0.0	3.5	0.1
2014–15	7.0	4.0	2.4	0.0	4.4	0.0	4.4	0.0
September	-7.6 	4.3	-3.4	0.6	-4.1	-0.2	4.4	2.8
December	-5.5	3.5	-4.5	0.0	-2.0	0.2	-0.1	4.0



# $\hbox{COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous } \\ \hbox{quarter } continued$

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2012–13				ORIGINAL				
December	9.4	-10.5	2.3	6.4	-42.7	9.6	-33.7	2.4
March	-6.7	-36.8	-7.3	-22.7	-0.9	-27.0	22.3	-12.3
June	11.8	-5.5	-1.3	24.0	0.4	-4.8	-18.9	9.8
2013–14								
September	-8.9	-17.4	4.0	-7.3	82.6	59.9	79.7	10.5
December	14.1	-35.9	9.5	6.2	-26.0	-7.8	-29.8	4.3
March	-7.3	95.6	-6.6	-33.1	70.3	3.2	20.8	-12.6
June	10.0	14.7	3.0	11.5	-40.2	-38.1	-60.3	-0.6
2014–15								
September	-15.6	29.7	3.1	-0.1	122.8	72.4	143.8	6.0
December	11.5	-45.3	6.9	4.7	-17.9	14.5	-49.6	2.1
		• • • • • • • • • •		• • • • • • • • • • •		• • • • • • • • • • • • •	• • • • • • • • • • • •	
			SEAS	ONALLY ADJU	STED			
2012–13								
December	-0.6	11.6	-2.9	4.6	-24.0	3.7	-3.2	-0.4
March	1.4	-45.3	8.4	-2.0	21.1	-7.3	7.2	2.9
June	2.6	-26.4	-5.4	4.2	34.8	4.3	12.9	1.9
2013–14								
September	1.0	-12.8	-2.1	-11.6	-14.3	22.1	5.2	4.2
December	3.3	19.4	3.8	2.6	2.1	-13.8	-2.2	1.7
March	0.4	27.9	9.2	-9.7	82.3	28.7	6.5	2.0
June	1.2	-4.9	-1.6	-10.8	-22.0	-28.8	-35.3	-7.1
2014–15								
September	-6.1	37.8	-2.5	-5.8	35.6	27.7	13.2	-0.4
December	1.3	-17.6	2.1	-0.3	-0.9	11.5	-17.8	-0.2
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • •
				IKLND				
2012–13								
December	0.6	-7.5	0.3	6.4	-20.5	-2.7	4.2	-0.2
March	1.5	-24.2	0.1	0.7	5.6	1.3	5.5	1.5
June	1.7	-33.1	-0.9	-2.0	10.3	3.8	7.9	3.1
2013–14	2.5		2 -	2 :	40 =	2 -	2.2	
September	2.2	-15.8	-0.2	-3.4	12.5	8.5	8.2	3.6
December March	2.3 0.9	14.5 20.4	2.9 4.2		14.7	4.7	0.0	2.0
June	0.9 -1.1	20.4 14.7	4.2 1.4	−7.6 −7.7	18.9 15.1	−1.8 −0.3	−7.8 −12.5	−0.7 −2.6
	1.1	14.7	1.4	1.1	10.1	0.0	12.0	2.0
2014–15	4.0	- A	0.5	0.0	0.0	4.0	40.0	0.4
September	-1.9	7.4	-0.5	-6.8	8.3	4.9	-12.8	-2.4
December	-1.5	2.6	-0.8	-3.9	4.5	6.2	-11.3	-1.8

<sup>(</sup>a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

•••••••••••••••



## UNINCORPORATED GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • •	• • • • • • • • •	• • • • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •
0040 40				ORIGINAL	-			
2012–13	*20	↑ E00	**2	A 1 740	A 402	1 706	A 000	∧ F0F
December	*30 *72	^ 589	_	^ 1 749 ^ 1 484	^ 483	1 706 1 040	^ 989 ^ 005	^ 525
March June	**37	^ 499 ^ 507	**26 **51	^1 731	^ 441 ^ 392	1 124	^ 665 601	^ 444 ^ 435
	31	307	31	1731	392	1 124	001	433
2013–14	***	^ 000	***	0.4.450	0.457	4.005	A 750	0.504
September	**8	^ 692	**29	^1 150	^ 457	1 205	^ 752	^ 524
December	**17	^ 633	^ 66	^ 1 575	^ 472 ^ 200	^1520	^ 696	^ 590
March	**1	^ 491 ^ 582	^80	^1179	^ 388	1 063 ^ 767	^ 617	489 ^ 533
June	**32	582	^ 117	^2 001	^ 352	/6/	597	533
2014–15								
September	**24	^ 585	*90	^ 1 552	^ 581	^ 926	787	^ 491
December	^ 31	^ 524	**50	^1321	^ 699	^ 1 184	^ 940	^ 517
		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
			SEA	ASONALLY AD	JUSTED			
2012-13								
December	30	546	3	1 635	428	1 328	830	476
March	72	616	26	1 781	475	1 173	693	525
June	37	501	46	1 617	484	1 307	721	430
2013-14								
September	8	630	27	1 075	400	1 255	739	501
December	17	589	82	1 475	424	1 171	585	539
March	1	599	79	1 477	418	1 204	643	574
June	32	580	103	1 869	432	892	720	528
2014–15								
September	24	530	88	1 485	507	970	770	468
December	31	490	62	1 225	632	905	790	477
				TREND				
2012-13								
December	28	556	18	1 690	495	1 247	756	488
March	53	560	22	1 676	462	1 257	748	482
June	42	573	33	1 510	446	1 259	720	477
2013-14								
September	20	585	49	1 337	433	1 255	676	497
December	8	600	67	1 371	411	1 209	646	536
March	13	600	87	1 575	412	1 103	648	554
June	21	569	93	1 646	455	1 006	703	526
2014–15								
September	27	535	84	1 524	519	934	762	491
December	33	501	75	1 362	578	892	795	462

<sup>^</sup> estimate has a relative standard error of 10% to less than 25% and should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

 $<sup>^{\</sup>star\star}$   $\,\,$  estimate has a relative standard error greater than 50% and is considered too unreliable for general use



## UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	Information	Financial and	Rental, hiring	Professional,	Administrative	Arts and		
	media and	insurance	and real	scientific and	and support	recreation	Other	Total
	telecom.	services(a)	estate services	technical services	services	services	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2012–13								
December	**32	^ 410	3 228	^1231	**63	^80	^ 353	11 470
March	*56	*165	3 400	^ 834	*94	**5	^ 574	9 799
June	*52	*180	3 014	^1099	*20	**-16	^ 340	9 566
2013-14								
September	*28	**9	3 486	^ 970	*122	^ 103	^ 509	10 043
December	*54	**40	3 437	^1043	^ 162	^ 105	^ 304	10 716
March	*61	**-58	3 537	^ 774	^ 209	^ 143	^ 573	9 546
June	*115	*92	3 716	^1 193	^ 197	**-47	^ 296	10 545
2014–15								
September	*70	**-2	3 237	^1210	^ 257	**57	^ 611	10 475
December	*40	**-7	3 258	^1036	^ 243	^ 202	^ 326	10 363
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	0540	ON ALLY AD II		• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
			SEAS	ONALLY ADJU	JOIED			
2012–13								
December	32	351	3 200	1 142	39	30	409	10 477
March	56	254	3 423	1 129	66	10	501	10 800
June	52	148	3 109	997	76	17	475	10 017
2013–14								
September	28	7	3 393	860	116	117	393	9 551
December	54	-15	3 423	963	141	49	367	9 864
March	61	32	3 553	1 067	176	151	494	10 530
June	115	57	3 796	1 090	259	-10	414	10 877
2014–15								
September	70	-5 	3 152	1 099	247	69	469	9 944
December	40	-58	3 255	958	225	142	401	9 575
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				INCIND				
2012-13								
December	44	360	3 272	1 150	57	8	435	10 606
March	44	260	3 262	1 099	62	20	461	10 468
June	45	131	3 276	991	79	41	455	10 077
2013-14								
September	41	35	3 317	928	108	76	420	9 778
December	51	3	3 472	955	146	95	407	9 976
March	75	21	3 597	1 044	194	75	433	10 430
June	85	28	3 534	1 084	229	59	449	10 489
2014–15								
September	75	1	3 383	1 061	245	73	440	10 155
December	58	-41	3 229	1 011	243	97	418	9 714

should be used with caution

with caution

estimate has a relative standard error of 10% to less than 25% and \*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

estimate has a relative standard error of 25% to 50% and should be used (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



# UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter

Electricity, gas, water Accommodation Transport, and waste Wholesale Retail and food postal and Mining Manufacturing services Construction trade trade services warehousing % % ORIGINAL 2012-13 December 594.4 2.7 -94.15.2 -29.950.0 32.2 6.9 March 139.2 -15.41 024.5 -15.1 -8.7 -39.1 -32.8 -15.4 June -48.91.7 94.9 16.6 -11.18.1 -9.5-2.02013-14 September -77.336.4 -44.2-33.5 16.5 7.2 25.1 20.3 December 103.1 -8.4 130.8 36.9 3.4 26.2 -7.512.6 March -96.2-22.521.9 -25.2-17.7-30.1-11.4-17.04 895.3 June 18.7 46.1 69.8 -9.4-27.9-3.29.0 2014-15 September -25.80.5 -23.3-22.465.0 20.8 31.9 -8.0December 27.6 -10.5-44.3-14.920.4 27.8 19.4 SEASONALLY ADJUSTED 2012-13 -92.2 December 594.4 4.1 4.2 -29.712.8 12.3 1.3 March 139.2 12.8 823.4 8.9 11.2 -11.7 -16.5 10.4 June -48.9-18.673.9 -9.21.7 11.5 4.0 -18.12013-14 September -77.3 25.8 -40.6 -33.6 -17.4-4.0 2.5 16.5 103.1 -6.5 201.0 37.3 6.1 -6.7-20.9 7.6 December March -96.21.7 -2.80.1 -1.32.9 9.9 6.4 4 895.3 29.4 26.5 3.3 -26.0 12.0 June -3.2 -8.0 2014-15 -25.8 -8.5 -14.4 -20.5 17.5 8.8 6.9 -11.5 September December 27.6 -7.5 -29.8-17.524.6 -6.72.6 1.9 TREND 2012-13 December 216.9 1.9 -21.9 9.5 -11.1 0.7 -3.44.2 March 91.3 0.7 20.3 -0.9 -6.80.7 -1.0-1.3June -21.92.4 47.6 -9.9-3.30.2 -3.7-0.9

2013–14 September

June

2014-15

December March

September

December

-52.7

-59.3

58.2

64.9

30.2

19.5

2.1

2.5

0.0

-5.3

-5.9

-6.5

48.8

37.9

30.4

6.5

-9.1

-11.8

-11.4

2.5

14.9

4.5

-7.4

-10.6

-2.9

-5.1

0.1

10.5

14.2

11.3

-0.3

-3.7

-8.7

-8.8

-7.2

-4.4

-6.1

-4.4

0.4

8.4

8.4

4.3

4.2

7.9

3.3

-5.1

-6.6

-6.0



## UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
	• • • • • • • • • • • •			• • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • •
				ORIGINAL				
2012–13								
December	-14.1	-2.7	-3.1	0.9	-41.0	463.1	-21.4	5.5
March	77.3	-59.6	5.3	-32.2	49.1	-93.5	62.4	-14.6
June	-7.7	8.7	-11.3	31.7	-79.2	-413.2	-40.7	-2.4
2013–14								
September	-45.7	-95.1	15.7	-11.7	520.2	729.4	49.7	5.0
December	90.0	354.5	-1.4	7.6	33.3	2.2	-40.2	6.7
March	13.1	-244.7	2.9	-25.8	28.6	35.7	88.3	-10.9
June	90.7	258.2	5.0	54.1	-5.4	-133.1	-48.3	10.5
2014–15								
September	-39.2	-102.6	-12.9	1.4	30.0	219.7	106.3	-0.7
December	-43.0	-187.5	0.6	-14.4	-5.5	256.8	-46.6	-1.1
			SEASO	NALLY ADJU	STED			
2012–13								
December	-14.1	-16.9	-0.7	2.2	-62.1	543.0	16.1	1.1
March	77.3	-27.6	7.0	-1.2	67.5	-65.5	22.5	3.1
June	-7.7	-41.6	-9.2	-11.7	15.0	66.5	-5.3	-7.3
2013–14								
September	-45.7	-95.0	9.1	-13.7	53.0	589.8	-17.2	-4.7
December	90.0	-297.4	0.9	12.0	21.6	-58.6	-6.5	3.3
March	13.1	320.3	3.8	10.8	24.9	210.2	34.4	6.7
June	90.7	76.6	6.8	2.2	46.5	-106.9	-16.2	3.3
2014–15								
September	-39.2	-108.6	-17.0	0.8	-4.5	761.6	13.3	-8.6
December	-43.0	-1 081.2	3.3	-12.8	-8.8	106.2	-14.6	-3.7
	• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	TREND		• • • • • • • • • •	• • • • • • • • •	• • • • • • •
2012–13								
December	-6.0	-3.5	1.2	7.9	-18.7	10.5	10.3	2.7
March	1.2	-27.9	-0.3	-4.5	8.5	142.1	5.9	-1.3
June	3.1	-49.6	0.4	-9.9	26.7	99.1	-1.5	-3.7
2013–14								
September	-10.2	-73.2	1.3	-6.3	37.3	87.2	-7.7	-3.0
December	23.9	-91.3	4.7	2.9	34.1	24.4	-2.9	2.0
March	48.4	572.9	3.6	9.3	33.2	-20.7	6.2	4.6
June	14.0	36.5	-1.8	3.9	18.3	-20.9	3.9	0.6
2014_15								
2014–15 September	-12.1	-96.3	-4.3	-2.1	6.7	22.5	-2.1	-3.2

<sup>(</sup>a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •
2012–13				ORIGINAL				
December	17 238	7 306	2 545	6 275	5 562	7 391	^ 2 575	6 349
March	18 073	5 958	2 415	5 096	4 904	4 247	1 937	5 353
June	20 053	6 441	2 733	6 621	5 044	4 929	1 650	5 352
2013–14								
September	23 607	8 646	3 441	5 702	5 072	4 787	2 159	5 588
December	23 690	7 444	2 855	6 884	6 267	7 244	2 059	5 806
March	22 739	6 026	2 943	5 005	4 994	4 609	2 039	4 531
June	19 804	6 905	3 131	7 285	5 034	4 516	1 959	4 767
2014–15								
September	20 078	8 197	3 552	6 774	5 526	4 470	2 569	4 981
December	18 959	8 017	2 593	6 831	5 633	7 060	2 733	6 010
• • • • • • • • • • • • • • • • • • • •	•••••	• • • • • • • • • • •	SFA:	SONALLY AD.	IUSTED	• • • • • • • • •		• • • • • • • • • • • • • • • • • • • •
			O L / (	301177.221 77.23	,00125			
2012-13								
December	17 247	6 839	2 744	5 689	5 089	5 413	2 236	5 687
March	19 029	6 734	2 630	6 316	5 406	5 094	2 019	5 934
June	20 251	6 611	2 737	6 268	5 320	5 413	1 955	5 522
2013-14								
September	22 360	8 082	2 971	5 460	4 832	5 417	2 067	5 541
December	23 566	6 928	3 083	6 228	5 747	5 266	1 789	5 173
March	23 892	6 829	3 201	6 304	5 451	5 535	2 123	5 036
June	20 096	7 123	3 143	6 885	5 307	4 949	2 327	4 924
2014–15								
September	18 998	7 623	3 060	6 499	5 280	5 086	2 450	4 939
December	19 027	7 506	2 816	6 200	5 198	5 135	2 384	5 371
				TREND				
0040 40								
2012–13	47.005	0.770	0.007	F 004	5.050	E 404	0.400	E 775
December March	17 895	6 773	2 637	5 934	5 252	5 191	2 120	5 775 5 760
	18 639 20 451	6 740	2 686	6 092	5 204	5 278	2 078	5 769
June	20 451	6 727	2 778	6 040	5 211	5 330	1 994	5 656
2013–14								
September	22 423	6 786	2 932	5 925	5 271	5 387	1 928	5 449
December	23 444	6 844	3 096	6 045	5 388	5 400	1 958	5 216
March	22 803	6 966 7 177	3 177	6 422 6 620	5 472 5 388	5 281 5 160	2 095	5 019
June	21 013	7 177	3 134	0 020	U 388	5 160	2 279	4 961
2014–15								_
September	19 422	7 425	3 023	6 529	5 252	5 079	2 407	5 052
December	18 364	7 631	2 880	6 368	5 214	5 047	2 438	5 205

estimate has a relative standard error of 10% to less than 25% and (a) This is the sum of company and unincorporated gross operating profits. should be used with caution



## BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

	Information media and tele- communications	Financial and insurance services(b)		scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2012-13								
December	4 784	^ 1 708	7 645	5 520	^ 386	1 087	^ 945	77 317
March	4 491	^ 986	7 494	4 150	*414	741	1 297	67 556
June	5 008	^ 955	7 056	5 210	**341	684	928	73 002
2013-14								
September	4 542	^ 649	7 688	4 782	^ 709	1 223	1 564	80 160
December	5 203	*451	8 040	5 093	^ 597	1 138	^ 1 045	83 815
March	4 835	^ 745	7 834	3 482	^ 949	1 209	1 468	73 407
June	5 369	^ 1 013	8 142	^ 4 212	^ 640	613	^ 652	74 039
2014–15								
September	4 502	1 192	7 803	4 226	1 242	1 194	^ 1 478	77 783
December	4 983	*647	8 140	4 192	^ 1 052	1 504	*763	79 118
			SFAS	ONALLY ADJU	ISTED			
			JEAG	ONALLI ADJO	JOILD			
2012-13								
December	4 582	1 886	7 281	5 126	335	905	1 058	72 116
March	4 668	1 094	7 846	5 033	424	821	1 197	74 244
June	4 784	767	7 296	5 064	558	863	1 259	74 668
2013-14								
September	4 806	547	7 491	4 456	529	1 151	1 218	76 929
December	4 990	629	7 674	4 654	563	940	1 174	78 403
March	5 015	856	8 195	4 401	945	1 298	1 353	80 434
June	5 128	840	8 366	4 064	858	806	970	75 784
2014–15								
September	4 775	1 074	7 608	3 901	1 060	1 111	1 099	74 561
December	4 808	830	7 806	3 752	1 031	1 304	918	74 086
• • • • • • • • • • • • • • • • • • • •	•••••	• • • • • • • • • • •	••••	TREND	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
				IKEND				
2012-13								
December	4 603	1 658	7 506	5 116	400	843	1 109	72 740
March	4 674	1 244	7 499	5 093	424	866	1 171	73 528
June	4 753	790	7 476	4 903	478	918	1 220	75 082
2013–14								
September	4 852	590	7 511	4 707	558	1 028	1 248	77 096
December	4 971	638	7 786	4 533	661	1 091	1 236	78 663
March	5 040	786	8 092	4 349	807	1 054	1 196	78 632
June	4 998	906	8 093	4 134	935	1 035	1 118	76 899
2014–15								
September	4 893	944	7 920	3 902	1 009	1 096	1 023	74 981
December	4 801	926	7 733	3 741	1 042	1 185	935	73 385
	. 551	320	30	3.11		1 100		. 3 000

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should \*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

<sup>(</sup>a) This is the sum of company and unincorporated gross operating profits.

<sup>(</sup>b) See paragraph 7 of Explanatory Notes for limited scope and coverage of



# BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter

			Electricity,			Accommodation	Transport,	
			gas, water and		Wholesale	, Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
				ORIGINAL				
2012-13								
December	-9.2	0.0	-13.9	5.8	0.5	67.2	16.0	10.3
March	4.8	-18.5	-5.1	-18.8	-11.8	-42.5	-24.8	-15.7
June	11.0	8.1	13.1	29.9	2.8	16.0	-14.8	0.0
2013-14								
September	17.7	34.2	25.9	-13.9	0.6	-2.9	30.9	4.4
December	0.4	-13.9	-17.0	20.7	23.6	51.3	-4.6	3.9
March	-4.0	-19.1	3.1	-27.3	-20.3	-36.4	-1.0	-22.0
June	-12.9	14.6	6.4	45.6	0.8	-2.0	-3.9	5.2
2014-15								
September	1.4	18.7	13.4	-7.0	9.8	-1.0	31.2	4.5
December	-5.6	-2.2	-27.0	0.8	1.9	57.9	6.4	20.7
			SEA	SONALLY AD	JUSTED			
2012-13								
December	-3.9	-0.3	6.8	-0.2	-2.7	8.7	5.3	-0.3
March	10.3	-1.5	-4.2	11.0	6.2	-5.9	-9.7	4.3
June	6.4	-1.8	4.1	-0.8	-1.6	6.3	-3.2	-6.9
2013-14								
September	10.4	22.2	8.6	-12.9	-9.2	0.1	5.7	0.4
December	5.4	-14.3	3.8	14.1	18.9	-2.8	-13.4	-6.6
March	1.4	-1.4	3.8	1.2	-5.1	5.1	18.7	-2.6
June	-15.9	4.3	-1.8	9.2	-2.6	-10.6	9.6	-2.2
2014-15								
September	-5.5	7.0	-2.6	-5.6	-0.5	2.8	5.3	0.3
December	0.2	-1.5	-8.0	-4.6	-1.6	0.9	-2.7	8.8
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
2012-13								
December	-1.8	0.2	0.2	6.5	-1.7	0.8	-2.8	1.3
March	4.2	-0.5	1.9	2.7	-0.9	1.7	-2.0	-0.1
June	9.7	-0.2	3.4	-0.9	0.1	1.0	-4.0	-2.0
2013–14								
September	9.6	0.9	5.6	-1.9	1.2	1.1	-3.3	-3.7
December	4.6	0.9	5.6	2.0	2.2	0.2	1.6	-4.3
March	-2.7	1.8	2.6	6.3	1.6	-2.2	7.0	-3.8
June	-7.9	3.0	-1.4	3.1	-1.5	-2.3	8.8	-1.2
2014–15								
September	-7.6	3.5	-3.5	-1.4	-2.5	-1.6	5.6	1.8
December	-5.4	2.8	-4.7	-2.5	-0.7	-0.6	1.3	3.0

 $<sup>\</sup>hbox{(a)} \quad \hbox{This is the sum of the company and unincorporated gross operating profits.}$ 



### BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter continued

Information Financial and Rental, hiring Administrative Professional, media and teleinsurance and real scientific and recreation Other and support services(b) communications estate services technical services services services services Total ORIGINAL 2012-13 9.2 -8.70.0 5.1 -42.421.2 -29.62.9 December March -6.1 -42.3 -24.8 -2.07.3 -31.9 37.3 -12.625.5 11.5 -5.9 -17.7-7.6-28.5 8.1 June -3.12013-14 -32.19.0 -8.2 107.8 78.8 68.7 September -9.3 9.8 December 14.5 -30.5 4.6 6.5 -15.8-6.9 -33.2 4.6 -7.165.3 -2.6-31.6 59.0 6.2 40.5 March -12.4June 11.0 36.0 3.9 21.0 -32.6 -49.3-55.60.9 2014-15 September -16.1 17.7 -4.2 0.3 94.2 94.9 126.8 5.1 December 10.7 -45.84.3 -0.8-15.326.0 -48.41.7 SEASONALLY ADJUSTED 2012-13 -0.7-1.9 -32.1 -0.24.9 4.1 8.1 3.4 December March 1.9 -42.07.8 -1.8 26.6 -9.2 13.1 3.0 -29.9 2.5 -7.00.6 31.8 5.1 5.2 0.6 June 2013-14 0.5 -28.7-12.0-3.3September 2.7 -5.233.3 3.0 December 3.8 15.1 2.5 4.4 6.4 -18.3 -3.61.9 March 36.0 -5.467.9 38.1 15.2 0.5 6.8 2.6 June 2.2 -1.8 2.1 -7.6-9.2 -37.9 -28.3 -5.8 2014-15 27.8 23.5 September -6.9 -9.1 -4.0 37.9 13.3 -1.6December 0.7 -22.72.6 -3.8-2.717.4 -16.4-0.6TREND 2012-13 0.6 -6.70.7 6.8 -20.3 -2.66.5 0.2 December March 1.5 -25.0 -0.1 -0.5 6.0 2.7 1.1 June 1.7 -36.5-0.3 -3.712.7 6.1 4.2 2.1 2013-14 September 2.1 -25.30.5 -4.016.6 12.0 2.3 2.7 8.2 December 2.4 3.7 -3.718.5 6.1 -1.02.0 March 1.4 23.1 22.1 -3.5-3.20.0 3.9 -4.1June -0.8 15.2 0.0 -5.015.9 -1.8-6.6-2.22014-15 September -2.14.2 -2.1-5.67.9 5.9 -8.5 -2.5December -1.9-1.8-2.4-4.13.3 8.0 -8.6-2.1

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<sup>(</sup>a) This is the sum of the company and unincorporated gross operating profits.

<sup>(</sup>b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## WAGES AND SALARIES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • •		• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIG	INAL				
2012–13									
December	6 286	14 565	1 076	13 501	8 826	9 727	4 998	6 445	2 884
March	6 438	13 730	1 035	12 392 13 391	8 493	9 228	4 745	6 178	2 715
June	6 277	14 079	1 056	13 391	9 010	9 569	4 755	6 403	2 948
2013–14									
September	6 527	14 055	1 092	13 085	8 848	9 563	4 764	6 473	2 910
December	6 335	14 336	1 090	13 455	8 841	10 102	5 210	6 553	3 021
March June	6 499	13 123 13 587	1 103 1 166	12 668	8 480	9 411 9 621	5 127 5 365	6 358 6 428	2 880 3 023
	6 598	13 367	1 100	14 125	8 695	9 021	3 303	0 420	3 023
2014–15									
September	6 270	13 563	1 216	14 218	8 730	9 660	5 429	6 491	2 925
December	6 205	13 885	1 180	14 752	8 828	10 141	5 658	6 629	3 015
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •
			S	SEASONALLY	' ADJUSTEI	D			
0040 40									
2012–13	6 357	11117	1.071	13 088	0.700	0.202	4.040	6 200	2 222
December March	6 372	14 147 14 239	1 071 1 062	13 044	8 723 8 641	9 303 9 490	4 840 4 820	6 328 6 384	2 832 2 791
June	6 298	14 239	1 052	13 148	8 941	9 644	4 784	6 361	2 925
	0 200	11001	1 000	10 1 10	0011	0011		0 001	2 020
2013–14	C 40F	12.000	4.070	42.070	0.070	0.000	4.040	C 400	0.000
September December	6 495	13 969	1 070 1 085	13 076	8 870 8 745	9 660 9 666	4 818 5 041	6 422	2 909
March	6 416 6 430	13 911 13 595	1 134	13 062 13 333	8 745 8 623	9 674	5 216	6 435 6 584	2 965 2 964
June	6 627	13 606	1 164	13 855	8 620	9 697	5 393	6 379	2 992
	0 02.	10 000		10 000	0 020	0 00.	0 000	00.0	2 002
2014–15	6 225	12 401	1 101	14 206	0 755	0.740	E 401	6 425	2 925
September December	6 235 6 291	13 491 13 462	1 191 1 176	14 206 14 328	8 755 8 732	9 749 9 714	5 491 5 473	6 435 6 513	2 925 2 964
December	0 291	13 402	1170	14 326	6 732	9114	5415	0 313	2 904
• • • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • •			• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • •
				TRE	ND				
2012–13									
December	6 390	14 080	1 065	13 145	8 656	9 284	4 860	6 365	2 822
March	6 356	14 166	1 064	13 109	8 757	9 491	4 817	6 355	2 833
June	6 372	14 135	1 060	13 066	8 852	9 617	4 789	6 387	2 881
2013–14									
September	6 404	14 016	1 068	13 060	8 850	9 667	4 862	6 411	2 926
December	6 462	13 809	1 008	13 131	8 756	9 673	5 019	6 411	2 920
March	6 492	13 685	1 130	13 395	8 655	9 681	5 220	6 394	2 970
June	6 450	13 578	1 162	13 786	8 658	9 704	5 370	6 398	2 967
2014–15				3					
2014–15 September	6 370	13 504	1 180	14 135	8 701	9 723	5 461	6 437	2 956
December	6 267	13 458	1 188	14 410	8 749	9 723	5 518	6 491	2 950
December	0 201	10 400	1 100	14 410	0 149	9 130	3 310	0 491	2 304



	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •
				ORIGII	NAL				
2012-13									
December	8 195	2 616	16 196	7 694	4 199	9 319	1 270	3 850	121 647
March	8 024	2 371	15 174	7 266	3 617	9 082	1 177	3 736	115 400
June	7 999	2 556	16 128	7 866	4 143	9 364	1 213	3 956	120 713
2013–14									
September	7 901	2 559	15 916	8 155	4 257	9 278	1 256	4 052	120 694
December	8 702	2 797	16 200	8 942	4 570	9 475	1 299	4 031	124 957
March	8 277	2 780	14 887	8 533	3 944	9 193	1 250	3 801	118 315
June	8 334	3 005	15 733	8 850	4 394	9 780	1 270	4 073	124 047
2014–15									
September	8 559	2 943	15 514	8 672	4 349	9 886	1 279	4 119	123 824
December	8 957	3 052	15 754	8 905	4 597	10 000	1 399	4 211	127 169
• • • • • • • • • • •								• • • • • • • • •	• • • • • • • •
			SI	EASONALLY	ADJUSTED	)			
2012–13									
December	7 987	2 527	15 793	7 577	3 915	9 238	1 236	3 821	118 783
March	8 075	2 488 2 534	15 733 15 951	7 546 7 734	3 935 4 097	9 374 9 216	1 195 1 224	3 835	119 027
June	8 137	2 534	19 991	1 134	4 097	9 216	1 224	3 896	120 037
2013–14									
September	7 947	2 552	15 944	8 123	4 270	9 212	1 260	4 046	120 645
December	8 464	2 704	15 780	8 795	4 261	9 409	1 262	3 998	122 001
March	8 317 8 486	2 914 2 974	15 433 15 565	8 868 8 702	4 285 4 348	9 484 9 626	1 270 1 282	3 900 4 009	122 024 123 325
June	0 400	2914	15 565	6 702	4 340	9 020	1 202	4 009	125 525
2014–15									
September	8 616	2 942	15 545	8 638	4 359	9 810	1 285	4 117	123 791
December	8 706	2 952	15 340	8 749	4 306	9 940	1 357	4 171	124 174
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •
				TREN	ID				
2012–13	7.040	0.407	45.000	7.500	0.044	0.040	1.010	0.700	110.000
December	7 842	2 497	15 636	7 590	3 841	9 243	1 219	3 798	118 332
March June	7 971 8 073	2 497 2 519	15 840 15 934	7 576 7 783	3 983 4 113	9 273 9 268	1 217 1 227	3 845 3 930	119 151 120 006
	6013	2 519	15 954	1 103	4 113	9 200	1 221	3 930	120 000
2013–14									
September	8 161	2 586	15 917	8 214	4 214	9 271	1 247	3 982	120 856
December March	8 265	2 726	15 740	8 634	4 280	9 353	1 265	3 981	121 557
March June	8 393 8 497	2 870 2 948	15 431 15 682	8 814 8 763	4 310 4 329	9 496 9 643	1 269 1 280	3 967 4 008	122 173 123 222
	0 431	2 340	10 002	6 703	+ 323	9 043	1 200	4 000	120 222
2014–15	a								100
September	8 591	2 964	15 483	8 695	4 340	9 791	1 305	4 093	123 730
December	8 704	2 952	15 339	8 676	4 339	9 930	1 335	4 176	124 223



## WAGES AND SALARIES, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • •	ORIG	GINAL	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •
2012–13				OTTI					
December	-2.9	4.4	-0.2	1.2	4.0	8.3	2.4	0.6	1.7
March	2.4	-5.7	-3.8	-8.2	-3.8	-5.1	-5.1	-4.1	-5.9
June	-2.5	2.5	2.0	8.1	6.1	3.7	0.2	3.6	8.6
2013-14									
September	4.0	-0.2	3.4	-2.3	-1.8	-0.1	0.2	1.1	-1.3
December	-2.9	2.0	-0.2	2.8	-0.1	5.6	9.3	1.2	3.8
March	2.6	-8.5	1.2	-5.8	-4.1	-6.8	-1.6	-3.0	-4.7
June	1.5	3.5	5.7	11.5	2.5	2.2	4.6	1.1	5.0
2014–15									
September	-5.0	-0.2	4.3	0.7	0.4	0.4	1.2	1.0	-3.3
December	-1.0	2.4	-3.0	3.8	1.1	5.0	4.2	2.1	3.1
					• • • • • • • • •				
			(	SEASONALL	Y ADJUSTEI	)			
2012–13									
December	-1.4	2.2	1.1	-1.8	2.5	2.5	-1.9	-0.6	0.1
March	0.2	0.6	-0.8	-0.3	-0.9	2.0	-0.4	0.9	-1.4
June	-1.2	-1.0	-0.7	0.8	3.5	1.6	-0.8	-0.4	4.8
2013-14									
September	3.1	-0.9	1.4	-0.5	-0.8	0.2	0.7	1.0	-0.5
December	-1.2	-0.4	1.4	-0.1	-1.4	0.1	4.6	0.2	1.9
March	0.2	-2.3	4.5	2.1	-1.4	0.1	3.5	2.3	0.0
June	3.1	0.1	2.7	3.9	0.0	0.2	3.4	-3.1	1.0
2014–15									
September	-5.9	-0.8	2.3	2.5	1.6	0.5	1.8	0.9	-2.2
December	0.9	-0.2	-1.3	0.9	-0.3	-0.4	-0.3	1.2	1.3
				TRI	END				
2012-13									
December	-0.2	0.8	0.8	-0.3	0.8	2.2	0.5	-0.3	-1.0
March	-0.5	0.6	-0.1	-0.3	1.2	2.2	-0.9	-0.1	0.4
June	0.2	-0.2	-0.4	-0.3	1.1	1.3	-0.6	0.5	1.7
2013-14									
September	0.5	-0.8	0.8	0.0	0.0	0.5	1.5	0.4	1.6
December	0.9	-1.5	2.3	0.5	-1.1	0.1	3.2	0.0	1.2
March	0.5	-0.9	3.4	2.0	-1.1	0.1	4.0	-0.2	0.3
June	-0.7	-0.8	2.8	2.9	0.0	0.2	2.9	0.1	-0.1
2014–15									
September	-1.2	-0.6	1.6	2.5	0.5	0.2	1.7	0.6	-0.4
December	-1.6	-0.3	0.6	1.9	0.5	0.1	1.0	0.8	-0.1

	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%	%
• • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • •
				ORIGIN	IAL				
2012–13									
December March	5.9	6.5	6.1	-0.1	14.5	2.4	5.1	1.7	3.6
June	-2.1 -0.3	-9.4 7.8	-6.3 6.3	-5.6 8.3	–13.9 14.6	-2.5 3.1	-7.3 3.0	–3.0 5.9	-5.1 4.6
2013–14	0.0	1.0	0.0	0.0	11.0	0.1	0.0	0.0	1.0
September	-1.2	0.1	-1.3	3.7	2.8	-0.9	3.6	2.4	0.0
December	10.1	9.3	1.8	9.7	7.3	2.1	3.4	-0.5	3.5
March	-4.9	-0.6	-8.1	-4.6	-13.7	-3.0	-3.7	-5.7	-5.3
June	0.7	8.1	5.7	3.7	11.4	6.4	1.6	7.1	4.8
2014–15									
September	2.7	-2.1	-1.4	-2.0	-1.0	1.1	0.7	1.1	-0.2
December	4.7	3.7	1.5	2.7	5.7	1.2	9.4	2.2	2.7
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •		• • • • • • • • •	• • • • • •
			SE	ASONALLY	ADJUSTED				
2012–13									
December	2.7	3.6	3.2	-1.2	6.3	2.1	1.9	1.3	1.3
March	1.1	-1.5	-0.4	-0.4	0.5	1.5	-3.3	0.4	0.2
June	0.8	1.8	1.4	2.5	4.1	-1.7	2.4	1.6	0.8
2013-14									
September	-2.3	0.7	0.0	5.0	4.2	0.0	2.9	3.9	0.5
December	6.5	6.0	-1.0	8.3	-0.2	2.1	0.1	-1.2	1.1
March	-1.7 2.0	7.8 2.0	-2.2 0.9	0.8 -1.9	0.6 1.5	0.8 1.5	0.6 0.9	-2.4 2.8	0.0 1.1
June	2.0	2.0	0.9	-1.9	1.5	1.5	0.9	2.0	1.1
2014–15 September	1 5	-1.1	-0.1	-0.7	0.3	1.9	0.3	2.7	0.4
December	1.5 1.1	0.4	-0.1 -1.3	-0.7 1.3	-1.2	1.3	0.3 5.6	1.3	0.4 0.3
December	1.1	0.4	1.0	1.0	1.2	1.0	3.0	1.5	0.0
• • • • • • • • • • • •		• • • • • • • •	• • • • • • • •	TREN					• • • • • •
				INLIN	D				
2012-13									
December	0.0	0.2	1.7	-0.2	3.1	1.1	0.9	-0.8	0.7
March	1.6	0.0	1.3	-0.2	3.7	0.3	-0.2	1.2	0.7
June	1.3	0.9	0.6	2.7	3.3	-0.1	0.8	2.2	0.7
2013–14									
September December	1.1 1.3	2.7 5.4	-0.1 -1.1	5.5 5.1	2.5 1.6	0.0 0.9	1.6 1.5	1.3 0.0	0.7 0.6
March	1.6	5.4	-1.1 -2.0	2.1	0.7	1.5	0.3	-0.4	0.6
June	1.2	2.7	1.6	-0.6	0.4	1.6	0.9	1.0	0.9
2014–15									
September	1.1	0.6	-1.3	-0.8	0.3	1.5	1.9	2.1	0.4
December	1.3	-0.4	-0.9	-0.2	0.0	1.4	2.3	2.0	0.4



## WAGES AND SALARIES BY STATE, Current prices

	New							Australian	
	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Total
			-				,		
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	0.0101		• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •
				ORIGIN	NAL				
2012–13									
December	38 654	30 136	22 838	7 202	17 872	1 744	1 175	2 027	121 647
March	36 931	28 485	21 811	6 693	16 924	1 716	1 031	1 808	115 400
June	38 854	29 504	22 815	7 027	17 606	1 764	1 230	^ 1 914	120 713
2013–14									
September	38 802	28 958	23 102	7 330	17 459	1 784	1 407	1 853	120 694
December	40 841	29 963	23 578	7 416	18 221	1 805	1 341	1 791	124 957
March	39 127	27 377	22 326	6 947	17 835	1 763	1 269	1 672	118 315
June	41 032	28 841	23 408	7 244	18 578	1 734	1 349	^ 1 861	124 047
2014–15									
September	40 727	28 592	23 710	7 352	18 481	1 753	1 504	1 705	123 824
December	42 045	29 635	23 988	7 642	18 847	1 845	1 505	1 663	127 169
				• • • • • • •					
			SEAS	SONALLY	ADJUSTE	D			
2012–13									
December	37 724	29 233	22 329	7 039	17 534	1 714	1 134	2 022	118 783
March	38 025	29 399	22 625	6 904	17 425	1 735	1 133	1 878	119 027
June	38 480	29 393	22 692	7 028	17 447	1 757	1 225	1 863	120 037
2013–14									
September	39 033	29 078	22 921	7 275	17 452	1 803	1 338	1 842	120 645
December	39 855	29 048	23 061	7 239	17 878	1 774	1 293	1 782	122 001
March	40 263	28 253	23 139	7 182	18 370	1 781	1 396	1 742	122 024
June	40 648	28 730	23 307	7 245	18 397	1 730	1 350	1 805	123 325
2014–15									
September	40 980	28 728	23 512	7 290	18 479	1 770	1 423	1 698	123 791
December	41 025	28 713	23 466	7 454	18 495	1 812	1 452	1 652	124 174
• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •		• • • • • • •
				TREN	D				
0040 40									
2012–13	27 677	20.457	22 244	6.000	17 509	1 700	1 100	1.010	110 222
December March	37 677 38 004	29 157 29 360	22 344 22 576	6 999 6 979	17 466	1 723 1 734	1 109 1 162	1 919 1 919	118 332 119 151
June	38 502	29 300	22 745	7 068	17 400	1 762	1 230	1 875	120 006
	30 302	29 313	22 143	7 008	11 421	1702	1 250	1015	120 000
2013–14	20.407	00.440	00.000	7 400	47.505	4 705	4 00 4	4 040	400.050
September	39 107	29 143	22 902	7 180	17 567	1 785	1 294	1 818	120 856
December March	39 741 40 286	28 823	23 035 23 182	7 237 7 222	17 894 18 232	1 784 1 764	1 338	1 793 1 77 <i>1</i>	121 557 122 173
June	40 286	28 609 28 598	23 182	7 222 7 241	18 232 18 415	1 764 1 757	1 357 1 382	1 774 1 752	122 173 123 222
	<del></del>	20 000	20 010	1 271	10 413	1101	1 302	1102	120 222
2014–15	40.000	00.075	00.400	7.040	40.404	4 ==-		4	400 700
September	40 902	28 678	23 436	7 319	18 481	1 771	1 414	1 715	123 730
December	41 120	28 804	23 535	7 415	18 504	1 794	1 442	1 667	124 223

estimate has a relative standard error of 10% to less than 25% and should be used with caution



# WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous quarter

New Australian South South Western Northern Capital Wales Territory(a) Victoria Queensland Australia Australia Tasmania(a) Territory(a) Total ORIGINAL 2012-13 3.8 5.0 2.3 1.9 2.7 1.8 6.1 10.2 3.6 December March -4.5 -4.5 -5.5 -7.1-5.3 -1.6-12.2 -10.8-5.15.2 3.6 4.6 4.0 2.8 19.2 5.8 4.6 June 5.0 2013-14 1.3 -0.1-1.9 4.3 -0.8 0.0 September 1.1 14.4 -3.2December 5.3 3.5 2.1 1.2 4.4 1.2 -4.7-3.3 3.5 -4.2-8.6 -5.3-6.3-2.4-5.4-6.7-5.3March -2.16.3 June 4.9 5.4 4.8 4.3 4.2 -1.611.3 2014-15 September -0.7 -0.9 1.3 1.5 -0.5 1.1 11.5 -8.4 -0.2 December 3.2 3.6 1.2 4.0 2.0 5.2 0.1 -2.52.7 SEASONALLY ADJUSTED 2012-13 0.7 0.8 1.6 0.2 0.8 -1.17.2 11.0 1.3 December March -0.6 -0.1 -7.10.2 -1.91.2 0.0 0.3 1.8 1.2 8.1 -0.80.8 June 0.1 2013-14 0.0 2.7 9.2 September 1.4 -1.11.0 3.5 -1.10.5 December 2.1 -0.10.6 -0.52.4 -1.6-3.4-3.21.1 March 7.9 1.0 -2.70.3 -0.82.8 0.4 -2.30.0 June 1.0 1.7 0.7 0.9 0.1 -2.9-3.23.7 2014-15 September 8.0 0.0 0.9 0.6 2.3 5.4 -5.9 0.4 December 0.1 -0.1-0.22.3 0.1 2.4 2.0 -2.70.3 TREND 2012-13 0.1 0.9 1.1 -0.81.0 -0.92.8 1.8 0.7 December March 0.9 0.7 -0.3 -0.2 0.7 1.0 June 1.3 0.1 0.7 1.3 -0.31.7 5.8 -2.30.7 2013-14 September 1.6 -0.8 0.7 1.6 0.8 1.3 5.3 -3.00.7 December 1.6 -1.10.6 0.8 1.9 -0.13.3 -1.4March -0.70.5 1.4 0.6 -0.21.9 -1.11.5 -1.1June 0.9 0.0 0.6 0.3 -0.41.8 -1.22014-15 September 0.6 0.3 0.5 1.1 0.4 0.8 2.4 -2.10.4 December 0.5 0.4 0.4 1.3 0.1 1.3 2.0

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<sup>(</sup>a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.



## SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2012 12								
2012–13	7.00	0.44	40.74	F 40	10.00	0.00	4.00	F 00
December	7.99	6.44	13.71	5.12	12.83	9.66	4.08	5.03
March	7.34	6.14	13.97	4.71	12.30	9.02	3.96	4.96
June	8.16	6.35	14.21	5.03	12.30	8.94	3.89	4.85
2013-14								
September	8.62	6.58	14.37	5.13	12.72	9.08	4.01	4.94
December	9.33	6.64	12.83	5.33	13.03	9.56	3.91	5.04
March	8.57	6.63	13.06	5.12	12.84	9.07	3.78	4.78
June	8.25	6.75	12.88	5.36	13.07	9.14	3.71	4.82
2014–15								
September	8.23	6.82	12.80	5.33	12.86	9.31	3.87	4.96
December	8.62	6.81	11.90	5.40	13.11	9.73	3.97	4.95

Sales refer to Sales of goods and services.



## ${\sf SALES/WAGES\ AND\ SALARIES\ RATIO(a)(b),\ Current\ prices\ -\ Original\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •
2012–13							
December	6.18	1.07	6.69	2.89	2.48	5.30	3.05
March	6.20	0.98	7.03	2.73	2.50	5.29	2.94
June	5.97	1.14	6.71	2.83	2.38	5.31	2.94
2013-14							
September	5.91	1.12	6.80	2.84	2.35	5.46	3.05
December	5.84	1.15	6.72	2.89	2.25	5.31	2.93
March	6.02	1.09	6.60	2.72	2.25	5.31	2.94
June	6.08	1.18	6.47	2.83	2.23	5.17	2.95
2014–15							
September	6.19	1.18	6.53	2.78	2.28	5.47	3.11
December	6.26	1.19	6.42	2.76	2.30	5.44	2.95

<sup>(</sup>b) Ratio is calculated by dividing Sales by Wages and salaries.

<sup>(</sup>a) Sales refer to Sales of goods and services. (c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • •
2012-13								
December	0.34	0.08	0.17	0.09	0.05	0.08	0.13	0.20
March	0.38	0.07	0.17	0.09	0.05	0.05	0.10	0.17
June	0.39	0.07	0.18	0.10	0.05	0.06	0.09	0.17
2013-14								
September	0.42	0.09	0.22	0.08	0.05	0.06	0.11	0.17
December	0.40	0.08	0.20	0.10	0.05	0.08	0.10	0.18
March	0.41	0.07	0.20	0.08	0.05	0.05	0.11	0.15
June	0.36	0.08	0.21	0.10	0.04	0.05	0.10	0.15
2014–15								
September	0.39	0.09	0.23	0.09	0.05	0.05	0.12	0.15
December	0.35	0.08	0.18	0.09	0.05	0.07	0.12	0.18

<sup>(</sup>a) Sales refers to Sales of goods and services.

## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •
2012–13							
December	0.27	0.20	0.44	0.12	0.02	0.16	0.08
March	0.27	0.13	0.45	0.10	0.02	0.12	0.12
June	0.28	0.10	0.41	0.11	0.02	0.11	0.08
2013-14							
September	0.26	0.07	0.44	0.11	0.04	0.18	0.13
December	0.29	0.04	0.43	0.11	0.03	0.16	0.09
March	0.28	0.08	0.43	0.09	0.05	0.18	0.13
June	0.29	0.10	0.42	0.09	0.03	0.09	0.05
2014–15							
September	0.25	0.12	0.41	0.10	0.06	0.17	0.12
December	0.26	0.06	0.42	0.10	0.05	0.20	0.06

<sup>(</sup>a) Sales refers to Sales of goods and services.

<sup>(</sup>b) Ratio is calculated by dividing Business gross operating profits by Sales.

<sup>(</sup>b) Ratio is calculated by dividing Business gross operating profits by Sales.

<sup>(</sup>c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
2012-13						
December	0.32	0.50	0.05	0.45	0.36	0.06
March	0.35	0.58	0.06	0.47	0.40	0.06
June	0.32	0.54	0.05	0.45	0.38	0.06
2013-14						
September	0.32	0.52	0.05	0.46	0.40	0.06
December	0.30	0.50	0.06	0.46	0.35	0.06
March	0.31	0.55	0.07	0.48	0.39	0.07
June	0.30	0.52	0.06	0.45	0.37	0.07
2014–15						
September	0.32	0.51	0.06	0.47	0.39	0.07
December	0.28	0.48	0.07	0.47	0.36	0.08

<sup>(</sup>a) Sales refers to Sales of goods and services. (b) Ratio is calculated by dividing Inventories by Sales.

#### EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

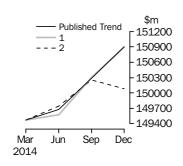
#### TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

- 1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
- 2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

#### INVENTORIES (CHAIN VOLUME MEASURES)

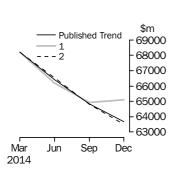
# WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



	Trend as published		rises by 1.0 this quarter		falls by 1.0 this quarter		
	\$m	%	\$m	%	\$m	%	
2014							
March	149 466	-0.6	149 466	-0.6	149 466	-0.6	
June	149 677	0.1	149 574	0.1	149 743	0.2	
September	150 288	0.4	150 308	0.5	150 251	0.3	
December	150 903	0.4	150 897	0.4	150 083	-0.1	

#### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

## WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



	Trend as published		rises by 4.2% quarter (1)	on this	falls by 4.2 this quarte	
	\$m	%	\$m	%	\$m	%
2014						
March	68 202	-0.7	68 202	-0.7	68 202	-0.7
June	66 410	-2.6	66 191	-2.9	66 524	-2.5
September	64 826	-2.4	64 921	-1.9	64 805	-2.6
December	63 670	-1.8	65 113	0.3	63 509	-2.0

#### **EXPLANATORY NOTES**

INTRODUCTION

SCOPE AND COVERAGE

- **1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
- **2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
- **3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
- **4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
- **5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
- **6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.
- **7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

SCOPE AND COVERAGE continued

Industries	Sales of goods and services	Wages and salaries	Profits	Inventories
Mining (Division B)	Υ	Υ	Υ	Υ
Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y	Y	Y	Y
Electricity Supply (26)	Υ	Υ	Υ	Υ
Gas Supply (27) Water Supply, Sewerage and Drainage	Υ	Υ	Υ	Υ
Services (28) Waste Collection, Treatment and Disposal	Y	Υ	Y	N
Services (29)	Υ	Υ	Υ	N
Construction (Division E)	Υ	Υ	Υ	N
Wholesale Trade (Division F)	Υ	Υ	Υ	Υ
Retail Trade (Division G)	Υ	Υ	Υ	Υ
Accommodation and Foods Services (Division H)	Υ	Υ	Υ	Υ
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Υ	Υ	Υ	N
(Division J) Finance and Insurance Services (Div. K)	Υ	Υ	Υ	N
Depository Financial Intermediation (622)	N	Υ	N	N
Non-Depository Financing (623)	Υ	Υ	Υ	N
Financial Asset Investing (624)	Υ	Υ	Υ	N
Insurance and Super. Funds (63)	N	Υ	N	N
Auxiliary Finance and Insurance Services (64)	Υ	Υ	Υ	N
Rental, Hiring and Real Estate Services (Division L) Professional, Scientific and Technical Services	Υ	Υ	Υ	N
(Division M)	Υ	Υ	Υ	N
Administrative and Support Services (Division N)	Ϋ́	Y	Y	N N
Education and Training (Division P)	N.	Ý	N	N N
Health Care and Social Assistance (Division Q)	N	Ϋ́	N	N N
Arts and Recreational Services (Division R)	Y	Ϋ́	Y	N
Other Services (Division S)	Y	Y	Y	N

STATISTICAL UNIT

- **8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.
- **9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:
  - by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
  - by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), 2006 (cat.no.1292.0)

CLASSIFICATIONS

- **10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).
- **11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

- **12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.
- **13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

**14** Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

- **15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
- **16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

- **17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
- 18 In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
- 19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.
- 20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

SEASONAL ADJUSTMENT continued

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2013 annual reanalysis, 40% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

- 21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
- 22 There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

- 23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2011-12). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.
- **24** With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2014 issue of this publication, the chain volume measures for 2013–14 will have 2012–13 (the previous financial year) as their base year rather than 2011–12, and the reference year is 2012–13. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.
- 25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH
NATIONAL ACCOUNTS AND
OTHER ABS ESTIMATES

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

- The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).
- **27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:
  - The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
  - The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
  - The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
  - In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.
- 28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

- 29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.
- **30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

**31** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **32** Users may also wish to refer to the following publications:
  - Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
  - Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
  - Australian Industry (cat. no. 8155.0)
  - Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
  - Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
  - Manufacturing Production, Australia (cat. no. 8301.0)
  - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
  - Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

**33** Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REOUEST

**34** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

#### TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

- **1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- **2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- **3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- **4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- **5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.
- **6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are

STANDARD ERRORS

available below.

LEVEL ESTIMATES

- **7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:
  - There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
  - There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ( $$8,900m \pm $400m$ ).
  - The true value in this case is the result we would obtain if we could enumerate the total population.
- **8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	99	88	378	109	52
Manufacturing	183	172	1 548	920	226
Electricity, gas, water and waste					
services	58	52	212	39	23
Construction	335	335	3 111	na	535
Wholesale trade	270	264	2 461	1 246	175
Retail trade	160	158	1 918	835	189
Accommodation and food					
services	121	106	886	86	214
Transport, postal and					
warehousing	109	98	756	na	164
Information media and					
telecommunications	57	54	335	na	64
Financial and insurance services	168	217	662	na	221
Rental, hiring and real estate					
services	221	235	678	na	121
Professional, scientific and					
technical services	355	353	1 609	na	529
Administrative and support					
services	116	115	927	na	361
Education and Training	na	na	na	na	135
Health Care and Social					
Assistance	na	na	na	na	397
Arts and recreation services	52	51	183	na	52
Other services	190	95	787	na	252
Total	726	725	5 044	1 766	1 140
New South Wales	na	na	2 572	na	607
Victoria	na	na	2 845	na	453
Queensland	na	na	2 188	na	549
South Australia	na	na	1 307	na	311
Western Australia	na	na	1 754	na	432
Tasmania	na	na	325	na	96
Northern Territory	na	na	334	na	94
Australian Capital Territory	na	na	329	na	103
Australia	726	725	5 044	1 766	1 140

na not available

#### MOVEMENT ESTIMATES

- **9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:
  - There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ( $$2,000m \pm $850m$ ).
  - There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ( $2,000m \pm 1,700m$ )
- **10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Commons	Commons	Sales of		
	Company gross	Company profits	goods		Wages
	operating	before	and		wages and
	profits	income tax	services	Inventories	salaries
	pronts	income tax	Services	inventories	Salaries
	\$m	\$m	\$m	\$m	\$m
Mining	99	116	287	64	66
Manufacturing	181	175	726	404	106
Electricity, gas, water and waste					
services	57	57	88	18	18
Construction	341	344	2 123	na	341
Wholesale trade	227	216	1 299	669	113
Retail trade	153	155	785	351	78
Accommodation and food services	86	84	547	54	143
Transport, postal and warehousing	113	113	594	na	84
Information media and					
telecommunications	61	57	177	na	38
Financial and insurance services	143	252	280	na	101
Rental, hiring and real estate services	116	133	367	na	72
Professional, scientific and technical					
services	267	292	996	na	283
Administrative and support services	88	87	539	na	167
Education and Training	na	na	na	na	80
Health Care and Social Assistance	na	na	na	na	208
Arts and recreation services	48	47	151	na	24
Other services	77	80	444	na	94
Total	702	709	3 187	904	619

na not available

#### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

Company gross operating profits
Company profits before income tax
Sales of goods and services
Inventories
Wages and salaries

December
Quarter
2014

%

0.8

ADJUSTMENTS TO ESTIMATES continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES **13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

- **14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
- **15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

**16** The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

- 17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
- **18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

#### GLOSSARY

A company The definition of company has been expanded to include quasi-corporations as well as

incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas

branches of Australian companies are excluded.

Business gross operating profit The sum of unincorporated gross operating profit and company gross operating profit.

Company gross operating Selected items are excluded from company profits before income tax to provide a

measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the

revaluation of current or non-current assets.

capital profits or losses arising from the sale of businesses' own capital goods and

dividends received.

profits

income tax

Inventories All inventories of materials etc., work in progress and finished goods owned by the

business, whether held at locations of the business or elsewhere. Inventories are

recorded at book value at the end of the quarter.

**Quasi-corporations** Large and easily identified unincorporated enterprises such as partnerships of companies

or unit trusts of companies.

Sales of goods and services This item includes sales of goods by the business and income from services provided

such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the

sales of goods and services from each state/territory in which the business operates.

Unincorporated businesses Businesses not in the corporate sector as defined under the glossary term 'a company'.

Unincorporated gross Same definition as company gross operating profit except it includes only

operating profit unincorporated businesses.

Wages and salaries Gross earnings before taxation and other deductions. Includes provisions for employee

entitlements.

### FOR MORE INFORMATION

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**www.abs.gov.au** the ABS website is the best place for data from our publications and information about the ABS.

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